

### **Japan Equity Strategy**

November 2023

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**Mizuho Securities** 

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Please refer to page 58-61 of this presentation for important disclosure and analyst certification information

### 1. Economic and stock market forecasts



#### Market outlook and TSE Prime earnings forecasts

#### Market outlook

			2023	2024	
Indices		26-Oct-23	Oct-Dec	Jan-Mar	Apr-Jun
TOPIX	End of period	2,224	2,350	2,400	2,450
	Range		2,100-2,500	2,200-2,500	2,300-2,600
Nikkei Average	End of period	30,602	33,000	34,000	34,500
	Range		31,000-35,000	32,000-35,000	32,000-36,000
S&P500	End of period	4,137	4,400	4,600	4,700
Nikkei Average/TOPIX		13.76	14.04	14.17	14.08
S&P500/TOPIX		1.86	1.87	1.92	1.92
		2024		2025	
Indices		Jul-Sep	Oct-Dec	Jan-Mar	
TOPIX	End of period	2,350	2,450	2,600	
	Range	2,100-2,500	2,200-2,600	2,400-2,800	
Nikkei Average	End of period	33,000	34,500	36,500	
	Range	31,000-35,000	32,000-37,000	33,000-38,000	
S&P500	End of period	4,400	4,600	4,800	
Nikkei Average/TOPIX		14.04	14.08	14.04	
S&P500/TOPIX		1.87	1.88	1.85	

Source: Mizuho Securities Equity Research

#### **TSE** Prime earnings forecasts

Top-down forecast			
(YoY, %)		FY3/24E	FY3/25E
TSE Prime			
Recurring profit		8.2	5.0
Net profit		8.5	4.0
PER (X)		15.3	14.7
EPS (Points)		147.5	153.3
TSE Prime excluding financials, tra	ading houses and Japan Post		
Sales		7.7	5.6
Operating profit		7.6	9.2
Recurring profit		7.6	4.3
Net profit		10.1	3.0
PER (X)		16.7	16.2
Bottom-up forecast			
(YoY, %)	FY3/23	FY3/24E	FY3/25E
TSE Prime			
Recurring profit	3.0	15.3	5.1
Net profit	2.5	15.7	4.4
PER (X)	16.3	14.1	13.5
EPS (Points)	136.1	157.5	164.4
TSE Prime excluding financials, tra	ading houses and Japan Post		
Sales	15.3	3.9	3.5
Operating profit	8.3	13.7	9.6
Recurring profit	6.3	13.5	4.3
Net profit	5.5	14.9	3.6
PER (X)	16.6	14.5	14.0

Note: TSE First Section companies excluding trading houses, PER for Top-dow n forecasts calculated using share prices as of 17 August (TOPIX 2,253 points), Forex assumption is ¥140/\$. Bottom-up forecast is as of 26 October

Source: Mizuho Securities Equity Research from Nikkei, Toyo Keizai, and IFIS data

#### ■ TOPIX and Nikkei 225 fair value based on different PER and NT ratio assumptions

		FY23 ba	asis			FY24 ba	asis		
PER	Fair value of	Fair	value of Nikkei 225		Fair value of	Fair value of Nikkei 225			
FER	TOPIX	NT ratio=13.75	NT ratio=14.0	NT ratio=14.25	TOPIX	NT ratio=13.75	NT ratio=14.0	NT ratio=14.25	
PER=13x	1,917	26,363	26,843	27,322	1,993	27,406	27,904	28,402	
PER=14x	2,065	28,391	28,908	29,424	2,146	29,514	30,050	30,587	
PER=15x	2,212	30,419	30,972	31,526	2,300	31,622	32,197	32,772	
PER=16x	2,360	32,447	33,037	33,627	2,453	33,730	34,343	34,956	
PER=17x	2,507	34,475	35,102	35,729	2,606	35,838	36,490	37,141	

Note: Blue shaded areas show our main scenarios

Source: Mizuho Securities Equity Research, based on Nikkei, Toyo Keizai, and IFIS data



# 2Q and 1H FY23 results and full-year FY23 company forecasts for TSE Prime companies

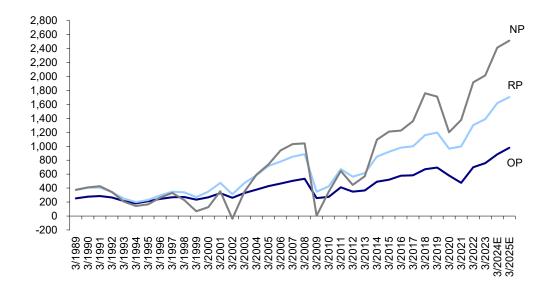
Sector	% Complete	Resu	Its for 2Q FY	/23 (% YoY	)	Resu	Its for 1H F	723 (% YoY	)	Company proj	ection for fu	ll-year FY2	3 (% YoY)
	Announced	Sales	OP	RP	NP	Sales	OP	RP	NP	Sales	OP	RP	NP
All TSE Prime	46.4	2.5	38.5	22.2	21.1	3.9	32.2	16.8	16.0	3.9	22.3	12.8	4.5
ex. Financials	48.6	2.0	38.5	21.9	20.9	3.4	32.0	16.4	15.7	3.9	22.4	12.9	4.3
Manufacturing	45.1	6.2	17.1	15.5	23.8	7.7	14.3	13.4	21.4	4.8	19.4	17.1	15.5
Non-manufacturing	51.9	-2.0	76.0	30.0	17.8	-0.5	58.5	19.9	10.1	2.4	27.5	5.7	-6.3
Financials	24.3	31.0	39.7	33.4	28.1	34.0	39.6	31.5	30.3	4.0	6.9	4.7	15.2
Fishing, Agriculture & Forestry	60.0	2.6	-2.6	-4.7	-31.1	4.5	6.9	0.8	-13.9	1.9	0.5	-7.1	0.9
Mining	0.0	-	-	-	-	-	-	-	-	-	-	-	-
Construction	23.4	12.5	6.0	4.5	22.5	12.2	2.5	2.2	11.5	10.1	-0.4	2.3	10.0
Foods	45.8	4.4	32.8	32.5	378.5	5.9	20.0	22.6	78.9	5.3	19.4	18.5	31.4
Textiles & Apparel	50.0	-0.2	87.3	11.4	-180.1	1.1	0.9	-17.4	-29.6	2.4	69.4	68.1	842.9
Pulp & Paper	22.2	4.8	35.4	30.7	38.4	7.0	56.7	44.3	43.1	10.0	75.1	65.3	54.6
Chemicals	50.5	-8.2	-22.5	-23.1	-29.9	-7.1	-31.2	-30.5	-31.1	-3.6	-10.5	-4.4	-12.5
Pharmaceutical	54.2	4.5	-65.9	-74.8	-65.3	5.2	-29.4	-38.4	-34.5	2.6	-21.0	-26.4	-29.0
Oil & Coal Products	0.0	-	-	-	-	-	-	-	-	-	-	-	-
Rubber Products	42.9	8.8	202.0	90.7	412.3	13.9	667.2	160.9	481.1	9.2	50.3	26.0	26.1
Glass and Ceramics Products	50.0	3.6	0.6	1.5	6.4	4.6	-5.3	-5.4	-4.9	4.3	6.2	5.5	4.8
Iron and Steel	75.0	5.3	-9.1	-8.9	-7.3	6.2	-16.5	-15.7	-14.4	6.3	-5.5	8.5	-25.2
Nonferrous Metals	35.0	5.6	41.8	22.8	33.1	7.7	15.0	-5.8	-26.9	6.4	11.6	6.3	-4.2
Metal Products	31.6	2.0	87.5	64.3	89.4	2.7	26.8	11.4	24.8	1.9	18.3	13.8	9.3
Machinery	37.3	4.5	23.5	15.7	16.6	8.1	38.1	26.1	30.6	2.3	15.0	18.2	15.1
Electric Appliances	50.5	-1.6	-12.4	-12.6	-12.4	-0.5	-12.3	-10.2	-1.2	-2.7	2.8	-4.3	2.8
Transportation Equipment	51.3	19.6	114.8	97.1	146.5	21.2	104.9	81.8	104.2	14.2	60.1	50.7	62.2
Precision Instruments	28.6	-0.2	-33.6	-5.8	-6.5	0.6	-32.2	-12.3	-16.2	-1.8	-25.4	-25.8	-30.7
Other Products	27.3	3.5	-11.6	-13.5	-10.2	4.5	-8.4	-5.6	-0.1	4.3	7.3	8.0	3.9
Electric Power and Gas	90.0	-4.4	373.7	319.0	331.9	2.8	614.9	578.7	530.5	-5.8	675.6	877.0	2,613.2
Land Transportation	54.1	9.4	89.3	105.4	98.6	8.7	76.0	86.7	62.8	6.4	31.7	31.4	18.8
Marine Transportation	100.0	-11.0	-27.8	-82.2	-86.6	-9.5	-29.6	-78.5	-81.7	-7.6	-28.9	-76.6	-77.4
Air Transportation	100.0	24.2	143.5	172.9	181.2	29.4	698.2	694.4	790.9	18.5	16.6	2.9	29.1
Warehousing & Harbor Tr. Serv.	36.4	-13.4	-12.5	-13.3	-22.1	-11.7	-12.8	-14.6	-25.9	-3.0	-9.9	-11.1	2.7
Communication	57.3	14.3	14.1	12.2	11.7	13.0	7.6	6.9	5.3	7.2	5.8	6.8	1.0
Wholesale Trade	52.9	-8.4	-13.8	-13.3	-14.9	-8.2	-19.4	-18.0	-18.7	3.0	-2.2	-1.5	-11.3
Retail Trade	67.3	1.3	24.8	23.8	-2.6	3.9	15.8	13.2	-5.5	2.5	10.5	9.7	0.6
Banks	2.9	24.9	-	4.8	57.9	5.4	-106.0	-16.4	-5.6	-	-	-0.5	17.1
Brokers & Commodities	93.8	74.0	128.7	118.0	96.6	84.1	188.0	146.0	150.1	-	-	-	-
Insurance	0.0	-	-	-	-	-	-	-	-	-	-	-	-
Other Financing Business	50.0	-1.3	4.7	3.3	-0.5	0.8	0.9	1.3	-0.5	4.0	6.9	5.7	15.0
Real Estate	48.4	8.9	20.3	16.9	24.2	6.3	11.8	8.5	9.8	8.2	8.2	6.7	11.2
Services	39.3	9.5	18.4	19.7	29.1	9.7	18.3	19.6	26.2	9.9	15.7	14.2	17.5

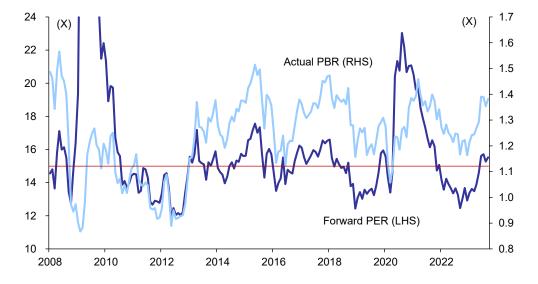
Note: As of 6 November. Earnings results for the year ended February / March

Source: Mizuho Securities Equity Research Quantitative Strategy, based on Nikkei and Toyo Keizai

**TSE** Prime earnings index







Note: TSE Prime (TSE 1st till FY3/22) listed companies as of each fiscal year end excluding financials, services, and Japan Post. Indexed earnings = Margin x Cumulative sales growth where companies of which previous year's sales are not available are excluded. Forecast by Mizuho, IFIS, and Toyo Keizai. Data as of 7 September 2023

Source: Mizuho Securities Equity Research, based on Toyo Keizai, Nikkei, and IFIS consensus

Note: TSE Prime(TSE 1st) listed companies. Actual PBR uses actual quarterly equity capital; forward PER uses twelve-month forward NP (Toyo Keizai estimates). Data As of 7 November 2023

Source: Mizuho Securities Equity Research, based on Nikkei and Toyo Keizai

# Long-term scenarios of fair value for TOPIX and Nikkei 225 based on PER and NT ratio

#### ■ Long-term scenarios of fair value for TOPIX and Nikkei 225 based on PER and NT ratio

TOPIX since 1980

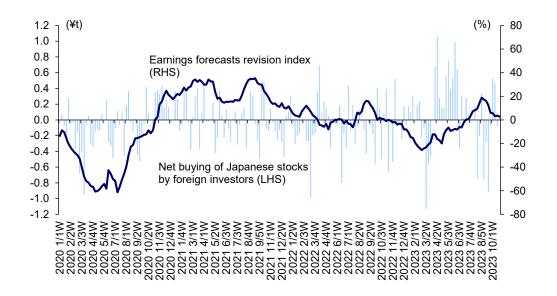
		FY23 b	asis			FY24 b	asis	
Forecast EPS of TOPIX		147.	5			153.	3	
Forecast ROE of TOPIX (%		9.0			9.3			
PER	Fair value of	Fair va	lue of Nikkei 2	225	Fair value of	Fair va	lue of Nikkei 2	225
FER	TOPIX	NT ratio=	NT ratio=	NT ratio=	TOPIX	NT ratio=	NT ratio=	NT ratio=
		13.75	14.0	14.25		13.75	14.0	14.25
PER=13x	1,917	26,363	26,843	27,322	1,993	27,406	27,904	28,402
PER=14x	2,065	28,391	28,908	29,424	2,146	29,514	30,050	30,587
PER=15x	2,212	30,419	30,972	31,526	2,300	31,622	32,197	32,772
PER=16x	2,360	32,447	33,037	33,627	2,453	33,730	34,343	34,956
PER=17x	2,507	34,475	35,102	35,729	2,606	35,838	36,490	37,141
		FY25 b	asis			FY26 b	asis	
Forecast EPS of TOPIX		164.	0		177.2			
Forecast ROE of TOPIX (%		9.6				10.1	l	
	Fair value of-	Fair va	lue of Nikkei 2	225	Fair value of-	Fair va	lue of Nikkei 2	225
PER	TOPIX	NT ratio=	NT ratio=	NT ratio=		NT ratio=	NT ratio=	NT ratio=
	TOPIX	13.75	14.0	14.25	TOPIX	13.75	14.0	14.25
PER=13x	2,133	29,324	29,857	30,390	2,303	31,670	32,246	32,821
PER=14x	2,297	31,580	32,154	32,728	2,480	34,106	34,726	35,346
PER=15x	2,461	33,835	34,450	35,066	2,658	36,542	37,206	37,871
PER=16x	2,625	36,091	36,747	37,403	2,835	38,978	39,687	40,396
PER=17x	2,789	38,347	39,044	39,741	3,012	41,414	42,167	42,920

Note: Blue shades show main scenarios

Source: Mizuho Securities Equity Research, based on Nikkei, Toyo Keizai, and IFIS data

2,500 2,000 1.500 1,000 500 0 1992 <sup>.</sup> 1994 980 1986 1988 066 966 1998 2000 2006 2010 2018 2020 982 984 2002 2004 2008 2012 2014 2016 2022

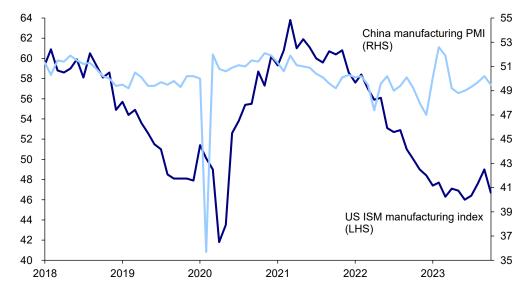
Note: As of 7 November. Shaded areas show periods of continuous increase of 8 months or more Source: Mizuho Securities Equity Research, based on Bloomberg TSE Prime earnings forecast revision index and net buying of Japanese stocks by foreign investors



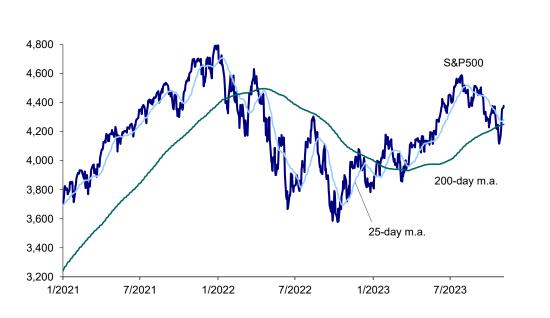
Note: As of the fourth week of October. Earnings forecasts revision index = (Upward - downward) / (upward + downward), net buying of Japanese stocks based on cash transactions two-market total

Source: Mizuho Securities Equity Research, based on TSE and Refinitiv Datastream

#### US ISM Manufacturing Index and China manufacturing PMI

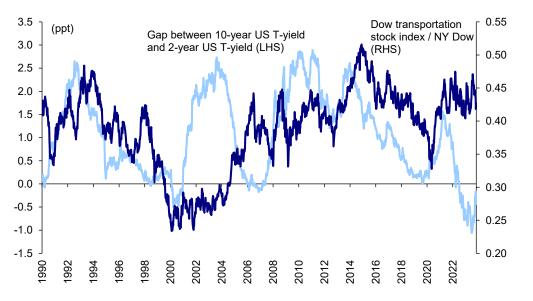


Source: Mizuho Securities Equity Research, based on Bloomberg



S&P500, 200-day and 25-day moving average

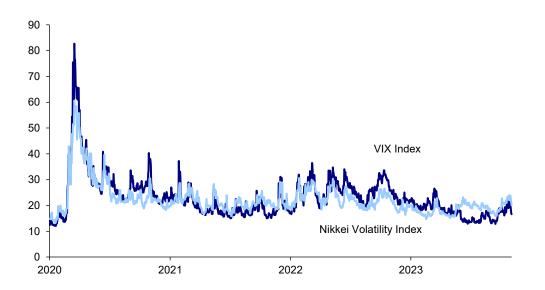
Relative performance of Dow transportation index to NY Dow and gap between US 10Yr and 2Yr T-yield



Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

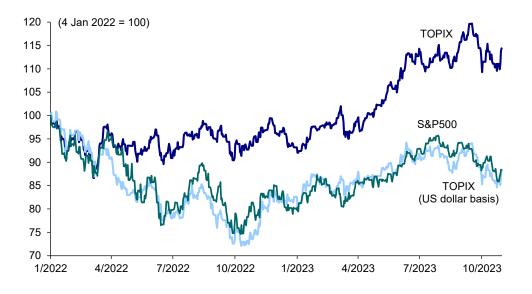


#### Performance of TOPIX in terms of US\$ is almost the same as S&P500



■ VIX Index vs. Nikkei Volatility Index

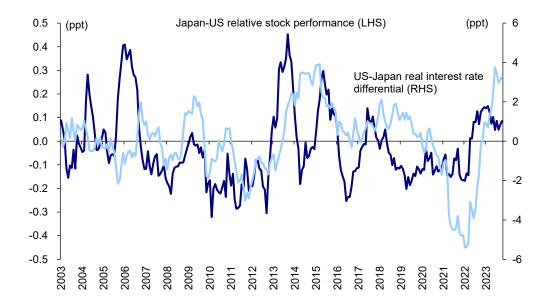
#### Performance of S&P500 and TOPIX



Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

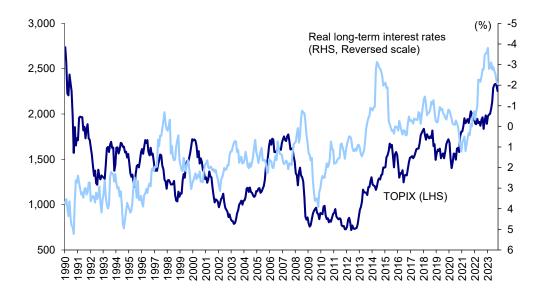
Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg





Note: As of the end of September 2023. Japan-US relative stock performance is YoY change of TOPIX minus S&P500. US-Japan real interest rate differential is 10Yr gov't bond yield minus differential of CPI YoY change Source: Mizuho Securities Equity Research, based on Bloomberg

#### TOPIX and Japan's real long-term interest rates



Note: As of the end of September 2023. Real long-term interest rates is 10-year JGB yield minus CPI YoY change

Source: Mizuho Securities Equity Research, based on Bloomberg

#### Mizuho Securities' economic estimates for Japan

		202	23			202	24		2025	F	Y	C	Y
	Q1	Q2	Q3 F	Q4 F	Q1 F	Q2 F	Q3 F	Q4 F	Q1 F	2023 F	2024 F	2023 F	2024
% q/q saar			F	F		1	I	1	1	F	F	F	F
Real GDP	3.2	4.8	0.1	0.6	0.8	1.3	1.4	1.2	1.3	1.5	1.1	1.7	1.1
% q/q													
RealGDP	0.8	1.2	0.0	0.2	0.2	0.3	0.4	0.3	0.3	1.5	1.1	1.7	1.1
Domestic demand (pp)	(1.0)	(-0.6)	(0.4)	(0.2)	(0.2)	(0.3)	(0.3)	(0.3)	(0.3)	(0.6)	(1.1)	(1.1)	(0.9)
Private consumption	0.6	-0.6	0.5	0.0	0.2	0.4	0.4	0.2	0.2	0.3	1.1	1.0	0.8
Housing	0.7	2.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	3.1	0.4	2.4	0.9
Capex	1.6	-1.0	0.5	0.5	0.2	0.3	0.4	0.5	0.5	0.8	1.5	2.1	1.1
Private inventories (pp)	(0.3)	(-0.2)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(-0.3)	(0.1)	(0.0)	(0.0)
Public investments	1.4	0.2	0.6	0.5	0.4	0.3	0.3	0.3	0.3	2.4	1.5	2.8	1.6
Public consumption	0.1	0.0	0.0	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.8	0.3	0.7
Net exports (pp)	(-0.3)	(1.8)	(-0.4)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)	(1.0)	(-0.0)	(0.6)	(0.2)
Exports	-3.8	3.1	0.0	0.0	0.0	0.2	0.4	0.6	0.8	1.5	1.0	1.1	1.3
Imports	-2.3	-4.4	2.0	0.0	0.0	0.2	0.3	0.4	0.5	-3.4	1.2	-1.8	0.3
% y/y													
RealGDP	2.0	1.6	2.0	2.1	1.5	0.7	1.0	1.2	1.3	1.5	1.1	1.7	1.1
NominalGDP	4.0	5.1	6.5	5.7	4.6	2.2	2.6	2.4	2.3	5.4	2.4	5.3	2.9
GDP deflator	2.0	3.5	4.4	3.5	3.0	1.6	1.5	1.2	1.0	3.9	1.3	3.7	1.9
Other indicators													
Core CPI (y/y)	3.5	3.2	3.0	3.4	3.8	3.3	2.9	1.6	1.2	3.4	2.2	3.3	2.9
Industrial production (q/q)	-1.8	1.4	-0.7	0.5	0.4	0.5	0.6	0.6	0.6	-0.3	1.7	-1.2	1.6
Unemployment rate (%)	2.8	2.5	2.5	2.4	2.4	2.4	2.4	2.4	2.4	2.5	2.4	2.5	2.4
Current account (JPY trn, SA)	2.7	5.9	7.0	6.0	5.2	5.2	6.3	6.0	5.3	24.1	23.0	20.9	22.9

Note: As of 8 Sep, 2023

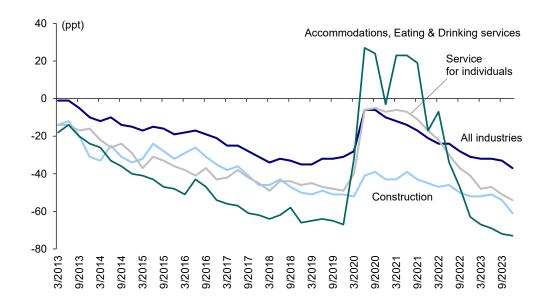
Source: Mizuho Securities Equity Research, based on METI, MIC, Cabinet Office and BoJ

# Major companies that received subsidies to invest in strengthening their domestic supply chains

Code	Company	Sector classification (subsectors)	Components and materials
2768	Sojitz	Organic chemical products manufacturing	Semiconductor related (semiconductor secondary materials)
2784	Alfresa HD	Wholesale trade for pharmaceuticals, cosmetics, etc.	Logistics facilities
3402	Toray Industries	Organic chemical products manufacturing	Semiconductor related (semiconductor secondary materials)
3436	SUMCO	Manufacturing of other electronic components, devices, and electronic circuits	Semiconductor related (logic chips)
4004	Resonac HD	Manufacturing of other electronic components, devices, and electronic circuits	Semiconductor related (semiconductor secondary materials)
1001		Inorganic chemicals manufacturing	Semiconductor production process gas (production equipment)
4005	Sumitomo Chemical	Other chemicals	Semiconductor related (semiconductor secondary materials)
4000		Inorganic chemicals manufacturing	EV related (automotive battery related)
4063	Shin-Etsu Chemical	Primary smelting, refining for nonferrous metals	Rare earth products
		Manufacturing of plastic extrusion products in the form of sheets, rods, tubes,	
4183	Mitsui Chemicals	and irregular shapes	Mask-related components and materials
4185	JSR	Other chemicals	Semiconductor related (semiconductor secondary materials)
			Bituminous coal, including subbituminous coal (equipment for converting to
4202	Daicel	Organic chemical products manufacturing	alternative raw materials and fuel)
4543	Terumo	Manufacturing of medical machinery, medical products	Transfusion solution
4967	Kobayashi Pharmaceutical	Pharmaceutical manufacturing	Disinfectant alcohol, etc.
5020	ENEOS HD	Oil refining	Fixed storage batteries: rare metals, rare-earth elements
5110	Sumitomo Rubber Industries	Manufacturing of other rubber products	Rubber stopper for medical injections
5201	AGC	Inorganic chemicals manufacturing	Semiconductor related (semiconductor secondary materials)
			Bituminous coal, including subbituminous coal (equipment for converting to
5233	Taiheiyo Cement	Manufacturing of cement, other products	alternative raw materials and fuel)
5401	Nippon Steel	Steelmaking	Coal raw material for sintered ore (production equipment)
5713	Sumitomo Metal Mining	Inorganic chemicals manufacturing	EV related (automotive battery related)
5802	Sumitomo Electric Industries	Manufacturing of other electronic components, devices, and electronic circuits	Semiconductor-related materials and components
5947	Rinnai	Manufacturing of other electrical machinery equipment	Water-heater-related goods
6367	Daikin Industries	Organic chemical products manufacturing	Hydrogen fluoride
6473	JTEKT	Manufacturing of other general-purpose machinery and related parts	Offshore wind power related (other)
6502	Toshiba	Battery manufacturing	EV related (automotive battery related), fixed storage batteries
6503	Mitsubishi Electric	Electronic device manufacturing	Semiconductor related (power semiconductors/power devices)
6723	Renesas Electronics	Electronic device manufacturing	Semiconductor production process gas (recycling equipment)
6762	TDK	Manufacturing of other electronic components, devices, and electronic circuits	Offshore wind power generation related (components such as power generators)
6965	Hamamatsu Photonics	Electronic device manufacturing	Semiconductor related (sensors)
6967	Shinko Electric Industries	Electronic circuit manufacturing	Semiconductor related (electronic circuit boards)
6971	Kyocera	Battery manufacturing	Fixed storage batteries
7012	Kawasaki Heavy Industries	Aircraft and related parts manufacturing	Aircraft engine parts
7013	IHI	Aircraft and related parts manufacturing	Aircraft related (engine parts)
7203	Toyota Motor	Battery manufacturing	Automotive lithium-ion batteries
7911	TOPPAN HD	Electronic circuit manufacturing	Semiconductor related (electronic circuit boards)
8439	Tokyo Century	Auto and auto parts manufacturing	Semiconductor related (semiconductor secondary materials)
8591	ORIX	Other chemicals	Electronic components and materials
8593	Mitsubishi HC Capital	Manufacturing of other electronic components, devices, and electronic circuits	Semiconductor related (semiconductor secondary materials)
9301	Mitsubishi Logistics	Warehousing (excluding frozen warehousing)	Logistics facilities
Note: Ma	ior publicly traded companies exc	cluding small businesses, that have been selected from the first round of recruitme	nt through the February 2023 recruitment (20 Nov 2020 appouncement to 2 Jun

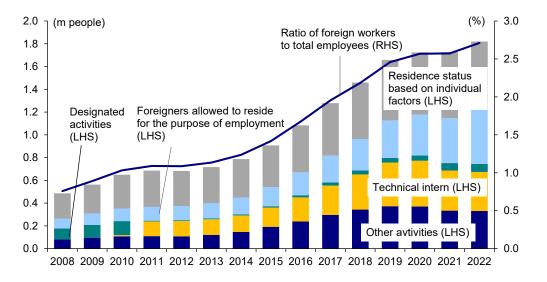
Note: Major publicly traded companies, excluding small businesses, that have been selected from the first round of recruitment through the February 2023 recruitment (20 Nov 2020 announcement to 2 Jun Source: Mizuho Securities Equity Research, based on METI

#### BoJ Tankan Survey employment conditions DI trend



Note: All sized corporations. Labor condition DI = "Excess" minus "Shortage". Data of December 2023 is future condition DI as of September 2023 Survey Source: Mizuho Securities Equity Research, based on BoJ Tankan

#### Number of foreign workers and ratio of foreign workers to total employees



Note: As of the end of October for each year Source: Mizuho Securities Equity Research, based on MHLW

MIZUHO みずほ証券

#### Avoid China-related Japanese stocks for a while

							FY22		Toyo Kei	zai forecast for F	Y23
Code	Company	Industry	Share price (¥)	Market cap (¥b)	YTD price change (%)	Asian sales ratio (incl. China) (%)	Overseas sales ratio (%)	Actual PBR (x)	Forecast PER (x)	NP growth (%)	Forecast ROE (%)
2267	Yakult Honsha	Lactic fermenting beverage	3,762	1,286.9	-12.1	30.0	45.4	2.4	22.0	15.5	11.7
3046	JINS HD	Optician	4,115	98.7	-10.7	11.0	20.3	4.7	41.1	220.0	11.8
3402	Toray Industries	Air filter	771	1,258.2	4.7	39.7	61.0	0.8	16.5	4.4	5.0
3880	Daio Paper	Diaper	1,247	210.8	23.2	10.4	19.9	0.9	38.4	Profit	2.3
4612	Nippon Paint HD	DIY painting market	1,038	2,459.4	-0.1	49.8	87.4	2.1	22.4	38.5	9.6
4626	Taiyo HD	Insulating material ink pro	2,950	172.0	31.9	59.1	65.2	1.8	17.2	-12.3	10.8
5332	тото	Sanitary ware	3,837	679.1	-14.7	15.9	33.8	1.4	16.4	6.1	9.1
6268	Nabtesco	Railroad equipment	2,797	338.6	-16.9	24.2	47.3	1.3	18.5	93.4	7.4
6273	SMC	Control instrument	77,300	5,207.7	39.1	44.6	78.6	2.9	26.9	-13.9	11.4
6326	Kubota	Agricultural machinery	23,090	6,768.0	14.3	NA	NA	3.0	25.6	2.4	11.8
6367	Daikin Industries	Air conditioner	2,699	1,025.2	31.0	NA	NA	3.1	25.1	-1.1	12.3
6383	Daifuku	Logistics system	5,468	1,458.3	29.4	35.1	70.8	4.1	28.4	-0.9	14.8
6506	Yaskawa Electric	Industrial robot	5,915	1,219.9	-7.7	NA	NA	1.6	15.8	4.2	10.6
6645	Omron	Control instrument	7,989	339.8	39.4	36.5	72.8	1.4	9.6	4.2	14.8
6856	Horiba	Exhaust gas measuring :	7,566	1,587.0	-5.4	23.6	85.4	4.1	30.5	13.6	13.4
6869	Sysmex	Laboratory test	2,179	611.8	39.1	32.5	37.9	2.4	32.9	-24.3	7.7
7581	Saizeriya	Retail	5,880	307.4	96.7	25.5	29.9	3.1	66.8	-18.7	4.9
7613	Siix	Electric appliances	1,454	73.3	13.9	45.6	76.2	0.9	9.5	62.7	10.0
7701	Shimadzu	Medical equipment	3,802	1,125.7	1.5	30.9	56.2	2.6	19.4	11.4	13.7
7718	Star Micronics	Machinery tools	1,831	76.8	13.1	19.6	89.7	0.9	9.1	-18.4	11.6
7951	Yamaha	Musical instruments	3,762	704.6	-23.5	13.8	75.9	1.4	18.3	0.8	8.4
7956	Pigeon	Childhood products	1,638	199.3	-24.4	43.9	63.9	2.6	23.4	-0.9	11.1
8001	ITOCHU	Wholesale trade	5,692	9,021.2	37.3	8.6	22.7	1.7	11.3	-0.1	16.6
8905	Aeon Mall	Shopping mall	1,740	395.8	2.0	NA	NA	0.9	14.7	107.8	6.1
9983	Fast Retailing	Apparel	34,720	11,048.6	29.3	19.4	53.0	2.3	42.5	-4.9	16.6

Note: Share prices are as of 6 Novemberr. This should not be construed as a list of our recommendations. Source: Mizuho Securities Equity Research, based on QUICK Astra Manager

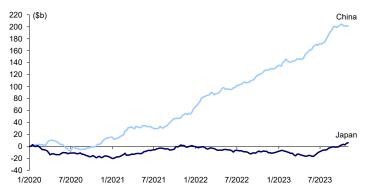
#### "The Mizuho China 25" and Nikkei 225



Note: "The Mizuho China 25" represents the simple average for 25 company stocks including JINS, Toray, Daio Paper, Aeon Fantasy, Kao, Nippon Paint HD, TOTO, Nabtesco, SMC, Daikin Industries, Daifuku, Yaskawa Electric, Omron, Horiba, Sysmex, Toyota Motors, Ryohin Keikaku, Saizeriya, Siix, Star Micronics, Yamaha, Pigeon, ITOCHU, and Fast Retailing. Data As of 1 November

Source: Mizuho Securities Equity Research, based on Bloomberg

#### Cumulative inflows for Japanese and Chinese stock funds



Note: As of 1 November. Data are based on cumulative totals from 2020 Source: Mizuho Securities Equity Research, based on EPFR Global data

# 2. Politics and Corporate Governance in Japan

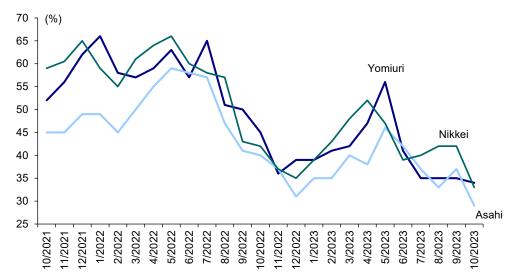


#### Kishida Administration approval rating lowest since its inauguration

#### Major events in 2023 and beyond

15-17 Nov       APEC summit meeting         End of Nov       The Overall Review of My Number Information releases the interim investigatory report         30 Nov -12 Dec       COP28 (UAE)         Dec       Approval of government budget for FY24         13-13 Dec       Japan-ASEAN special summit meeting         18-19 Dec       BoJ monetary policy meeting         End of grace period for Japan's Electronic Bookkeeping Law       Budget and tax decisions for 2024         Asset Management Nation Plan and review of the Large Shareholding Reporting System         2024       Asset Management Nation of NISA         Implementation of CSRD (Corporate Sustainability Reporting Directive) in EU         Taiwan Presidential election         Feb       Presidential election in Indonesia         5-Mar       US Sper Tuesday         Apr       Working hour regulations to apply to doctors and drivers         10-Apr       General election in South Korea         Apr-May       General election in Modia         Summer       To establish Asset Owner Principals         Jun       AGMs         Jul       Tokyo Metropolitan Assembly Election         15-18 Jul       US Democratic National Convention         424       US Democratic National Convention         Matum       Health Insurvace cards to be replaced with	2023	
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<ul> <li>30 Nov - 12 Dec COP28 (UAE)</li> <li>Dec Approval of government budget for FY24</li> <li>12-13 Dec FOMC</li> <li>18-18 Dec Japan-ASEAN special summit meeting</li> <li>18-19 Dec BoJ monetary policy meeting</li> <li>End of grace period for Japan's Electronic Bookkeeping Law Budget and tax decisions for 2024</li> <li>Asset Management Nation Plan and review of the Large Shareholding Reporting System</li> <li>2024</li> <li>2024</li> <li>Jan Ordinary Diet sessions</li> <li>Expanding and perpetuation of NISA Implementation of CSRD (Corporate Sustainability Reporting Directive) in EU Taiwan Presidential election in Indonesia</li> <li>1-Mar Start of system for electronic provision of shareholder meeting materials</li> <li>5-Mar US Sper Tuesday</li> <li>Apr Working hour regulations to apply to doctors and drivers</li> <li>General election in India</li> <li>Summer To establish Asset Owner Principals</li> <li>Jun AGMs</li> <li>Jun AGMs</li> <li>US Republican National Convention</li> <li>Apt-May General election</li> <li>19-22 UJ US Democratic National Convention</li> <li>Autumn Health insurance cards to be replaced with My Number cards</li> <li>Sep LDP presidential election</li> <li>Nov Nomura AM intilates criteria requiring a majority of outside directors</li> <li>S-Nov US presidential election</li> <li>Nov Nomura AM intilates criteria requiring a majority of outside directors</li> <li>S-Nov US presidential election</li> <li>Nov Nomura AM intilates criteria requiring a majority of outside directors</li> <li>S-Nov US presidential election</li> <li>Nov Nomura AM intilates criteria requiring a majority of outside directors</li> <li>S-Nov US presidential election</li> <li>Nov Romura AM intilates criteria requiring a majority of outside directors</li> <li>S-Nov US presidential election for the Promotion of Financial and Economic Education (tentative name) Factory of TSMC in Arizona restat</li></ul>		
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<ul> <li>19-22 Aug US Democratic National Convention</li> <li>Autumn Health insurance cards to be replaced with My Number cards</li> <li>Sep LDP presidential election</li> <li>Nov Nomura AM initiates criteria requiring a majority of outside directors</li> <li>5-Nov US presidential election</li> <li>In 2024 Fiscal verification of public pensions</li> <li>Establishment of the Organization for the Promotion of Financial and Economic Education (tentative name)</li> <li>Factory of TSMC in Arizona restarts production</li> <li>1H FY24 Government, Bank of Japan to issue new banknotes</li> <li>FY24 To introduce Forest Environment Tax</li> <li>MyNumber card to be integrated with driver license functions</li> </ul>	15-18 Jul	
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Sep       LDP presidential election         Nov       Nomura AM initiates criteria requiring a majority of outside directors         5-Nov       US presidential election         In 2024       Fiscal verification of public pensions         Establishment of the Organization for the Promotion of Financial and Economic Education (tentative name)         Factory of TSMC in Arizona restarts production         1H FY24       Government, Bank of Japan to issue new banknotes         FY24       To introduce Forest Environment Tax         MyNumber card to be integrated with driver license functions	•	
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Establishment of the Organization for the Promotion of Financial and Economic Education (tentative name) Factory of TSMC in Arizona restarts production 1H FY24 Government, Bank of Japan to issue new banknotes FY24 To introduce Forest Environment Tax MyNumber card to be integrated with driver license functions	5-Nov	US presidential election
Factory of TSMC in Arizona restarts production 1H FY24 Government, Bank of Japan to issue new banknotes FY24 To introduce Forest Environment Tax MyNumber card to be integrated with driver license functions	ln 2024	Fiscal verification of public pensions
1H FY24       Government, Bank of Japan to issue new banknotes         FY24       To introduce Forest Environment Tax         MyNumber card to be integrated with driver license functions		Establishment of the Organization for the Promotion of Financial and Economic Education (tentative name)
FY24 To introduce Forest Environment Tax MyNumber card to be integrated with driver license functions		Factory of TSMC in Arizona restarts production
MyNumber card to be integrated with driver license functions	1H FY24	Government, Bank of Japan to issue new banknotes
	FY24	To introduce Forest Environment Tax
Note: Subject to change		MyNumber card to be integrated with driver license functions
	Note: Subject to ch	
Source: Mizuho Securities Equity Research, based on newspaper reports	Source: Mizuho Se	curities Equity Research, based on newspaper reports

#### Kishida Administration approval rating



Source: Mizuho Securities Equity Research, based on Yomiuri Shimbun, Asahi Shimbun and Nikkei Shimbun

#### Approval ratings of Kishida Cabinet and LDP "Aoki's Rule"

Newspaper (survey dates)	Cabinet approval (change from	LDP approval	Kishida Cabinet +	
	previous month)		LDP approval	
Yomiuri (13-15 Oct)	34% ( -1 )	30%	64%	
Asahi (14-15 Oct)	29% (-8)	26%	55%	
Mainichi (14-15 Oct)	25% (±0)	23%	48%	
Nikkei (27-29 Oct)	33% (-9)	32%	65%	
Kyodo (3-5 Nov)	28.3% (-4)	34.1%	62%	
JIJI (6-9 Oct)	26.3% (-1.7)	21%	47%	
NHK (7-9 Oct)	36% (±0)	36.2%	72%	

Source: Mizuho Securities Equity Research, based on Yomiuri Shimbun (7 November)

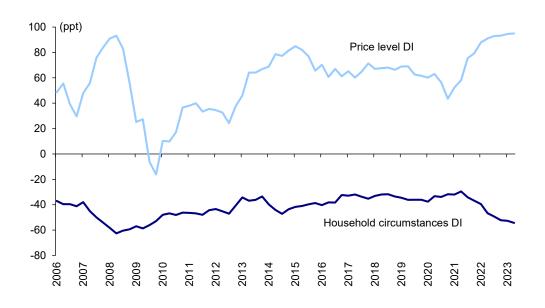
#### Support for Kishida Cabinet depends on comprehensive review of the My Number card this Autumn and inflation support measures

#### Problems surrounding My Number card comprehensive check

Comprehensive check Inspection to check whether all information viewable on the My Number Card site "My Number Portal" is correctly linked						
·,						
3,630 organizations		Health insurance card information				
Number of organizations that worked on linking My Numbers and each		Vaccination information				
		Pension				
piece of infor	mation	• Tax, income, etc. 29 types in total				
First round	und Check whether there were any issues with linking information					
By early August	Interim report and summary of measures to be taken					
	Identify which institutions had issues with linking information					
Second round						
By autumn	Inspect institutions that ha	id issues and fix the data				
Problems are:						
Linking work	Checks are self-reported b omissions/errors	y institutions, so there is a risk of				
Previous methods	In some cases, the person(s) in charge at the organization has changed, so prior method cannot be checked					
Data to be checked	Extremely large amount of data, checks may not be finished by autumn					
Identification	Difficult if health insurance organization (etc.) does not have correct address etc.					

Source: Mizuho Securities Equity Research, based on Asahi Shimbun article (6 July)

Household circumstances DI and price DI in **BoJ's Opinion Survey on the General Public's Views and Behavior** 



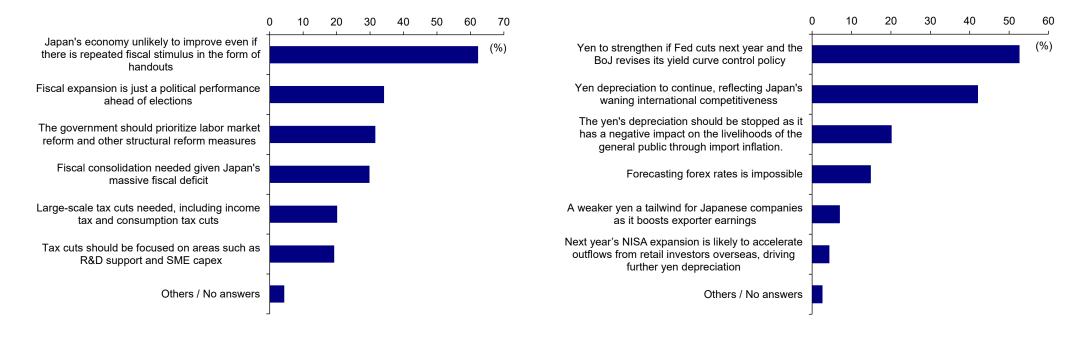
Note: The household circumstances DI (compared with one year ago) = "have become better off" minus "have become worse off". Present price level DI (compared wit one year ago) = "have gone up significantly + have gone up slightly" minus "have gone down significantly + have gone down slightly" Source: Mizuho Securities Equity Research, based on Bloomberg



# The most common response was that Japan's economy will not improve even with repeated handouts

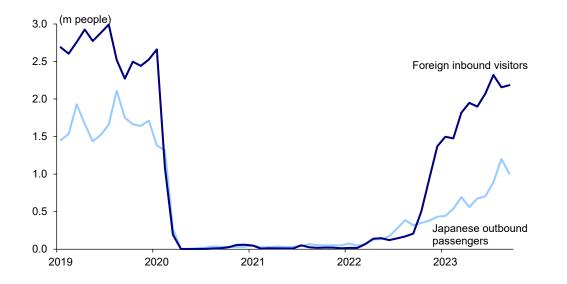
#### Corporate finance/IR representatives' view of Kishida Administration's economic stimulus measures

#### Outlook for forex rates among corporate finance/IR representatives

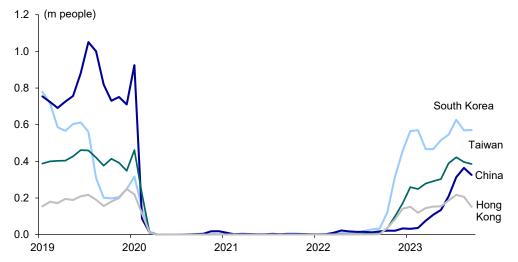


Note: Survey at Mizuho Securities seminar for business corporations "Measures for low PBR companies and how to evaluate" held on 17 October. Valid responses were 114 people. Multiple answer Source: Mizuho Securities Equity Research Note: Survey at Mizuho Securities seminar for business corporations "Measures for low PBR companies and how to evaluate" held on 17 October. Valid responses were 114 people. Multiple answer Source: Mizuho Securities Equity Research





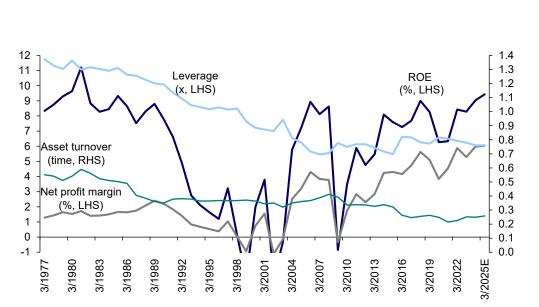
#### Number of visitors to Japan from China, South Korea, Hong Kong, and Taiwan



Source: Mizuho Securities Equity Research, based on Japan National Tourism Organization (JNTO)

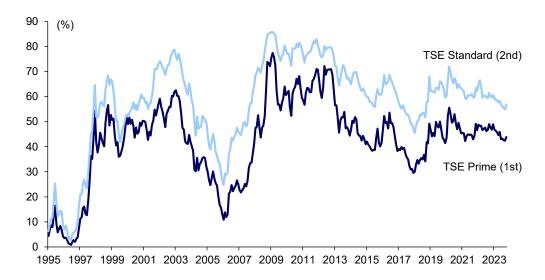
Source: Mizuho Securities Equity Research, based on Japan National Tourism Organization (JNTO)





Breakdown of ROE for TSE First Section

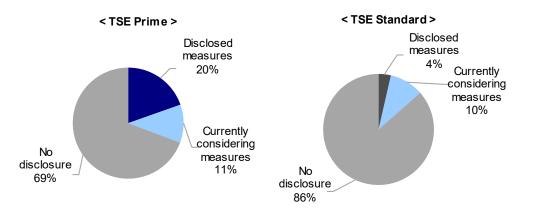
Percentage of stocks trading below PBR of 1x by market



Notes: Universe is TSE Prime market (TSE1 formerly) listed stocks at the end of each fiscal year. Profit forecasts are by Mizuho Securities when available, by IFIS consensus for the remainder when available, and by Toyo Keizai for the rest. Data As of 1 November Source: Mizuho Securities Equity Research, based on IFIS, Toyo Keizai, and Nikkei data Note: BPS is on a quarterly basis. Market structure reformed in FY21. Data As of 7 November Source: Mizuho Securities Equity Research, based on Nikkei data

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#### Disclosure status based on demands of Action to Implement Management that is Conscious of Cost of Capital and Stock Price



Note: Based on corporate governance reports as of 14 July 2023 for companies with fiscal years ending in March. 1,235 TSE Prime companies and 887 TSE Standard companies Source: Mizuho Securities Equity Research, based on TSE

#### TSE's schedule for coming year related to its call for management that is conscious of cost of capital and stock prices

#### Scheduled for October: Listed companies to be notified again

- Even if the company's PBR is already over 1x, further improvement efforts are expected, taking into account the expectations of shareholders and investors.

- Even when the term "under consideration" is used, the company is expected to be as specific as possible about what they are considering and when they plan to disclose.

- If disclosure is made in response to the request, it is required that the corporate governance report include the key phrase "action to implement management that is conscious of cost of capital and stock prices".

#### Scheduled to start around the beginning of next year

- Publication of a list of companies that are disclosing information in accordance with the request (scheduled to be updated once a month).

- Compilation and publication of the status of corporate disclosures, feedback from investors, etc. (approximately once every six months).

- Compilation and publication of several key points based on responses from investors and examples of initiatives that have been praised by investors for companies of several different sizes and situations.

Introduction of the following types of companies through management interviews and seminars: companies whose management takes the initiative in committing to dialogue; companies that utilize the insights gained through dialogue to enhance corporate value; and companies that actively engage in the disclosure of information about their management and investor relations activities to appeal to investors, as knowledge of this information is the prerequisite for dialogue.
Sharing of the views of actual investors through interviews and seminars on how investors see dialogue and engagement and what kind of disclosure and IR they expect from companies

#### To be implemented in stages

As institutional investors are the ones responsible for leading the dialogue, they will be informed of the purpose of this request and asked to be proactive in doing so by, for example, setting an agenda for company initiatives based on "action to implement management that is conscious of cost of capital and stock price".

#### Major companies with encouraging efforts to raise PBR valuations

Code	Company	Share price (¥)	Actual PBR (X)	ROE/ROIC targets	Shareholder returns and financial strategy	Business reforms
2768	Sojitz	3,132	0.86	ROE of over 10%, PBR of over 1x by FY23	Dividend payout ratio of about 30%, minimum dividend target	Identifies three focus businesses based on overarching trends for growth fields
3608	TSI HD	725	0.62	KPIs for FY2/25: ROE of 5.3%, OPM of 4.3%	Disclose specific measures to raise share price in the near future	An e-commerce ratio of at least 40%
4617	Chugoku Marine Paints	1,427	1.22	Aims to bring ROE from 6.8% in FY22 to 8% or more in FY25	Dividend payout ratio of at least 40%, minimum dividend of ¥35	Global niche company distinguished by sustainability and high profitability
5019	ldemitsu Kosan	3,095	0.56	Considering lifting FY25 targets of 8% for ROE, 5% for ROIC	Gap between cost of capital on CAPM basis and the market's expected return	ROIC improvement through reduction of invested capital and maximization of earnings
5805	SWCC	1,965	0.87	Minimum ROE of 10%, ROIC of at least 10%	DPS of at least ¥120	Overseas development, decarbonization-related businesses as growth drivers
6632	JVCKenwood	636	1.05	Aims for ROE of 10% in FY25 (from 18.2% in FY22); ROIC of 9% or more (from 8.3% in FY22)	Total shareholder returns of 30%–40%	Targets sales growth, margin improvement, supply chain management reforms, manufacturing innovation
6925	Ushio	1,837	0.89	Aims to bring ROE from 5.7% in FY22 to 8% or more in FY25	Plans to lower cost of capital by proactively investing in its own shares and utilizing debt financing	Market-centric approach to restructuring business portfolio and positioning businesses; strategic investments in growth areas
7186	Concordia FG	646	0.66	ROE from 5% in FY22 to 6% in MTP, to around 7% long term	Dividend payout ratio of around 40%, with graduated dividend payments the basic principle	Dynamically strengthen asset allocation
7240	NOK	2,045	0.66	ROE target rising from 2.6% in FY22 to 8% in FY25. ROIC target rising from 1.9% to 6.5%	¥10b in buybacks and dividend payouts for DOE of at least 2.5% in FY23	Develop and increase sales of EV products, develop and increase sales of green energy products
7381	Hokkoku FHD	4,920	0.54	ROE of 8% or higher, PBR above 1.0x	Hike the total payout ratio from 40% to 50%	Strengthen consulting & advisory services, expand investment operations
7731	Nikon	1,574	0.89	Aims to bring ROE from 7.4% in FY22 to 8% or more in FY25	Total return ratio of at least 40%	Focus management resources on mirrorless camera, expand semiconductor peripheral sales
7912	Dai Nippon Printing	3,983	0.96	Aims to bring ROE from 7.9% in FY22 to 8% or more in FY25 and consistently at 10% thereafter	Share buyback scheme up to ¥300b announced	Aims to concentrate investment in key areas and implement business portfolio reforms, including restructuring
8098	Inabata	3,170	0.99	ROE of 11%, above cost of capital of 8.5%	Reduce cross-shareholdings in a planned manner, utilize financial leverage	Continuously raise enterprise value by steadily implementing growth policies
8173	Joshin Denki	2,226	0.58	ROE from 5% in FY22 to 8% in FY25 and to 10% or higher in FY30	Dividend payout ratio from 40% in FY22 to 30% or higher in FY25	Generate synergies between online and real store retailing, fan base strategy
9076	Seino Holdings	2,123	0.87	ROE from 4.3% in FY22 to 8% or above in 3–5 years	Buy back 11.2% of issued shares, raise DOE from 2.4% to 4% or higher	Improve efficiency through green logistics, expand logistics business
9364	Kamigumi	3,282	0.97	ROE of 6.5% or higher in FY3/25	Raise total payout ratio from 50% in FY3/22 to 90% in FY3/23–FY3/25 period	Strengthen container terminal competitiveness, automobile-related handling, and profitability of overseas operations

Note: Data is as of 31 August. Actual PBR for FY22. This is not a list of our recommendations Source: Mizuho Securities Equity Research, based on company reports and QUICK Astra Manager



#### Major companies that have disclosed capital costs

Bits       Mather PG       Perrugs presentation       11       0	Code	Company	Announced in	Shareholders capital cost (%)	WACC (%)	Equity Spread (%)	Timing	Method	-
B459       Trip-Certury       Metanimer plan       10       0 <t< td=""><td>8411</td><td>Mizuho FG</td><td>Earnings presentation</td><td>11</td><td>0</td><td>0</td><td></td><td>0</td><td>-</td></t<>	8411	Mizuho FG	Earnings presentation	11	0	0		0	-
1875       Data       Median Jermight       10       0 <td>6460</td> <td>Sega Sammy HD</td> <td>Earnings presentation</td> <td>10.1</td> <td>0</td> <td>4.6</td> <td>FY3/23</td> <td>Bloomberg</td> <td></td>	6460	Sega Sammy HD	Earnings presentation	10.1	0	4.6	FY3/23	Bloomberg	
S33       Ref. Truckling       Enring presentation       A       1-0       6.8.3       0       C/PM       Cost of capital         S33       Ref. Truckling       Discretion       Bit of the second	8439	Tokyo Century	Medium-term plan		0	0	0		
S33       Ref. Truckling       Enring presentation       A       1-0       6.8.3       0       C/PM       Cost of capital         S33       Ref. Truckling       Discretion       Bit of the second	8750	Dai-ichi Life HD	Medium-term plan	10	0	0	0	0	Business corporations outlook on
BYS.       Correct       89         1773       Stoc Depond       Emmig prevention       89       0 <t< td=""><td>5333</td><td>NGK Insulators</td><td>Earnings presentation</td><td>9.1</td><td>6.9</td><td>0</td><td>0</td><td>CAPM</td><td>•</td></t<>	5333	NGK Insulators	Earnings presentation	9.1	6.9	0	0	CAPM	•
BYS.       Correct       89         1773       Stoc Depond       Emmig prevention       89       0 <t< td=""><td>6448</td><td>Brother Industries</td><td>CG report</td><td>About 7~10</td><td>0</td><td>0</td><td>0</td><td>CAPM</td><td>cost of canital</td></t<>	6448	Brother Industries	CG report	About 7~10	0	0	0	CAPM	cost of canital
10742       Bake Epicon       Earning presentation       8-9         10005       Carring presentation       8-45       0       0       Earl P/023       0 <td>3107</td> <td>Daiwabo HD</td> <td>Earnings presentation</td> <td>8.6</td> <td>7</td> <td>0</td> <td>0</td> <td>0</td> <td></td>	3107	Daiwabo HD	Earnings presentation	8.6	7	0	0	0	
0010         Dawa Securities Corrupt         0 </td <td>6471</td> <td>NSK</td> <td>CG report</td> <td>8~9</td> <td></td> <td></td> <td></td> <td></td> <td>-</td>	6471	NSK	CG report	8~9					-
Bioles         Earrings presentation         B.45         0         0         End FY23         CAPM         Cost of capital is known on an internal basis, but not disclosed         0 </td <td>6724</td> <td>Seiko Epson</td> <td>Earnings presentation</td> <td>8~9</td> <td></td> <td></td> <td></td> <td></td> <td></td>	6724	Seiko Epson	Earnings presentation	8~9					
Bitsbale         Earning presentation         8.45         0         Earling presentation         8.45         0         Earling presentation         8.45         0         Earling presentation         8.45         0         Cost of capital is known on an internal basis, but not disclosed         0 </td <td>8601</td> <td>Daiwa Securities Group</td> <td>CG report</td> <td>8~9</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0 10 20 30 40 50 60 70</td>	8601	Daiwa Securities Group	CG report	8~9	0	0	0	0	0 10 20 30 40 50 60 70
6222         Mucai Group         Earnings presentation         8.1         3.5         0         FY23         0         Cost of capital is known on an internal basis, but not disclosed         (%)           4588         Bainking         Medam-term plan         8         0         0         0         not disclosed           4589         Datch Sankyo         Medam-term plan         8         0         0         Cast of capital estimates differ based on disclosed           4589         Marcia Kernings         Carepot         7         0         0         Cast of capital estimates differ based on disclosed materials           4587         Kernings presentation         7.8         2.0         Cast of capital is included in disclosed materials           4588         Bernings presentation         69         0         0         Cast of capital is included in disclosed materials           4588         Bernings presentation         7         0         0         CareM         We are confident that ROE exceeds cost of capital is included in disclosed materials           4588         Bernings presentation         7         0         0         CareM         Cost of capital in anticate diad accurately understood on an internal basis.           4581         Berning presentation         7         0         0         CareM<	8098	Inabata	Earnings presentation	8.45	0	0	End FY3/23	CAPM	
6222         Meral Corop         Earning presentation         8.1         3.5         0         FY32         0         Cost of capital is known on an internal basis, but not disclosed         (%)           4583         Baich Smiyo         Medum-term pien         8         0         0         0         not disclosed           4586         Daich Smiyo         Cetrot for presentation         8         0         0         Cost of capital estimates differ based on disclosed meterials           4587         Martab Merufactum         Cerept         0         75         0         0         Cast of capital estimates differ based on disclosed materials           4587         Martab Merufactum         CG report         0         FY22         CAPM         Sock yield           4588         Beidoliky Gopo         Merufactum-term pien         7.8         3.2         0         0         Cast of capital is included in disclosed materials           4588         Beidoliky Gopo         Merufactum         7.7         0         0         0         Cast of capital is included in disclosed materials           4583         Earning presentation         0         About 6         FY22         0         Cost of capital in in ctaculate diad accurately understood on an internal basis           4584         March Marum Bo	2780	Komehyo HD	0 1	8.3	0	0		0	
4252         Evaluation         Earning presentation         8         0         0         0         not disclosed           4585         Dirkit Sindyo         Medium-term pile         8         0         0         0         Cost of capital estimates differ based on calculation method, making file calculation, and file calculation method, making file calculation method, making file calculation, making file calculation				8.1	3.5	0	FY3/23	0	
6486       Datical Samkyo       Medium-term plan       8       0       0       FV2S cultoxic       0       Cost of capital estimates differ based on calculation method, making its calculation and more difficult         6826       Matusi Sacurates       C Greport       8       0       0       Cost of capital estimates differ based on calculation method, making its calculation and more difficult         6827       Martai Manufacturing       Medium-term plan       7.8       7.6       0       0       Cost of capital is included in disclosed materials         6928       Martai Manufacturing       C Greport       7.8       7.6       0       0       Cost of capital is included in disclosed materials         6927       Martai Manufacturing       C Greport       7.8       3.2       0       0       Cost of capital is included in disclosed materials         6928       Dering presentation       7.9       0		•	0 1			0		0	not disclosed
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6628         Missu Securities         CG report         8         0         0         0         calculation method, making its calculation and structures making its calculati				-	Ũ	•		v	
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1186       Concordia FG       Earnings presentation       69       0       FY22       CAPM. Stock yield         118       Night Nugory       Medium-term plan       7.2       0       0       CAPM. Stock yield         119       Night Nugory       Medium-term plan       7.2       0       0       0       capital         1203       Kin HD       Earnings presentation       7       0       0       Corcordia FG       Cost of capital in not calculated and accurately understood on an internal basis         1218       Night Nugory HD       Earnings presentation       7.7       0       0       Cost of capital in not calculated and accurately understood on an internal basis         1242       H2O Relating       Earnings presentation       6.7       3.5-5       0       FY22       0       We do not calculate cost of capital on an internal         123       Joshin bedia HD       Medium-term plan       6.2       2.99       0       0       Dask, or consulting firm calculate it for us         123       Joshin Boenki       Medium-term plan       6       4       0       PY22       CAPM         123       Joshin Boenki       Medium-term plan       6       4       0       Cost of CAPM         123       Joshin Denki       Med		0				0	-	-	Cost of capital is included in disclosed materials
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Note: As of 31 October. Figures for Inabata Sangyo are calculated from company-announced figures based on CAPM. This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on company reports



# Major companies announcing corporate governance report disclosure of management measures to address cost of capital and share price

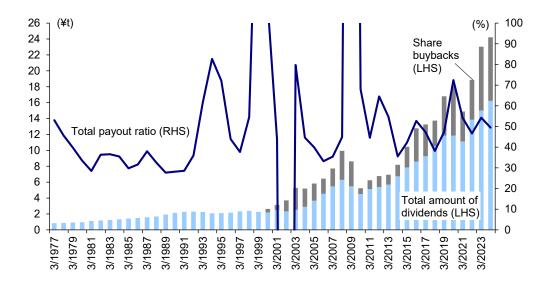
Code	Company	Actual PBR (x)	Date of latest CG report	Description (excerpt)
1301	Kyokuyo	0.87	27-Jun-23	Company is currently analyzing situation for measures to improve PBR and will disclose measures once finalized.
1803	Shimizu	0.93	29-Jun-23	Board of Directors is analyzing and evaluating the current situation to encourage management awareness of cost of capital and share price, and company will
1944	Kinden	0.88	28-Jun-23	disclose finalized information once policies and targets for improvement have been investigated. Board is analyzing and evaluating the current situation, and company is preparing for disclosure within FY23.
2899	Nagatanien HD	1.06	30-Jun-23	Company is considering disclosing Group earnings plans, basic capital policies, and targets for profitability and capital efficiency.
3401	Teijin	0.61	23-Jun-23	In FY24, company to release new medium-term plan that considers restructuring business portfolio with capital efficiency in mind
3608	TSI HD	0.68	13-Jul-23	Company recognizes that improving PBR, which is below the TSE desired level, is an important issue for management, and plans to disclose and implement
				specific measures to raise the share price in the near future.
3861	Oji HD	0.68	29-Jun-23	The company is currently considering disclosures regarding Action to Implement Management that is Conscious of Cost of Capital and Stock Price.
4042	Tosoh	0.79	23-Jun-23	In order to improve PBR, the company believes steadily implementing its growth strategy and generating results are important to increase the market's trust in growth. Detailed analysis of the current situation and measures to address issues will be disclosed after full discussion by the board.
				grown: because analysis of the carrier instantion characteristic because to because in the carrier in the carrier instantion of the because of the because in the carrier instantion of the company analyzes its current situation, including calculating its cost of capital, and considers the formulation and disclosure of plans and targets.
5233	Taiheiyo Cement	0.61	30-Jun-23	Regarding concrete plans toward the actualization of management that considers cost of capital and share price, this will be considered in conjunction with the
				formulation of the next medium-term management plan.
5703	Nippon Light Metal HD	0.50	27-Jun-23	In order to achieve management with an awareness of the cost of capital and the share price, company will analyze the current situation, and board will
				consider and formulate specific measures. The company's fourth medium-term business plan, currently being drafted, calls for profitability to exceed the cost of capital, improvement in the capital
5741	UACJ	0.59	22-Jun-23	The company's loant mediam-term basiness plan, currently being values, cars on pointability to exceed the cost of capital, implovement indicators ROE and ROIC, and improvement in PBR. Fourth medium-term plan set to be announced in Mar-May 2024.
0040				PBR is above 1x, but company will continue to analyze the current situation and consider policies and targets for improving capital profitability and market
6013	Takuma	1.15	28-Jun-23	valuations.
				For the medium-term plan and long-term strategy, company will draft a strategy for achieving target ROIC based on the optimal KPI for each segment and
6302	Sumitomo Heavy Industries	0.74	3-Jul-23	business division more concrete. Company confirms that it will strengthen deliberations at the board of directors as part of formulating its next medium-term
				business plan.
6586	Makita	1.36	29-Jun-23	With regard to the cost of capital, capital profitability, and market evaluation, the company has not disclosed 1) current assessment; 2) policies and targets; and 3) initiatives and implementation dates. However, it will provide appropriate explanations regarding profitability and growth potential in results briefing
0300	Makita	1.50	29-Jun-23	and o) initiatives and imperimentation dates, however, it will provide appropriate explanations regarding proteomicy and growth potential in results one mg materials, integrated reports, etc.
0040		0.00	30-Oct-23	The company plans to incrementally consider the state of Action to Implement Management that is Conscious of Cost of Capital and Stock Price and disclose
6810	Maxell	0.89	30-Oct-23	data at its results briefings and in integrated reports, etc., as well as on its website.
7167	Mebuki Financial Group	0.54	23-Jun-23	Regarding Action to Implement Management that is Conscious of Cost of Capital and Stock Price, company plans to make disclosures by the end of FY23.
				While formulating its next Group Medium-Term Management Plan, which will start from April 2024, the company is calculating and analyzing its cost of capital
7180	Kyushu Financial Group	0.63	23-Jun-23	as well as considering the formulation of appropriate policies, initiatives, and measures. Those policies, initiatives, and measures will be disclosed together with
				the next Group Medium-term Management Plan in March 2024.
7201	Nissan Motor	0.43	5-Jul-23	When the company announces its next medium-term plan to achieve its long-term vision Nissan Ambition 2030, the company also plans to mention its financial characterization of the company and
				strategy to achieve capital profitability above the cost of capital. Company is exploring development of internal systems for analyzing current conditions, including understanding of the cost of capital, formulation and
7545	Nishimatsuya Chain	1.52	2-Jun-23	disclosure of plans, implementation and updated disclosure of initiatives, as well as the calculation and compilation of various indicators.
				As part of specific Action to Implement Management that is Conscious of Cost of Capital and Stock Price, in order to determine its policy based on the
8253	Credit Saison	0.59	3-Jul-23	medium- to long-term management strategy and the ALM committee's analysis of the current situation, the company plans to disclose its policy in May 2024.
				The company will disclose the status of its deliberations as appropriate.
8304	Aozora Bank	0.82	12-Jul-23	Regarding ROE, an indicator of capital profitability that is strongly correlated with PBR, the company has set a target of 8% for the final year of its medium-tern management plan (mid/long-term target is 10%). The company says it will carry out various measures to achieve its ROE target and aim to continually enhance
0304	A0201a Ballk	0.62	12-Jui-23	nanogenen par (monogreen ranger s tow). The company says it will can you various measures to accurate its rouger and amino commany emander enterprise value toward a PBR of 1.0x, and simultaneously commits to thorough information disclosure, including its progress toward MTP targets.
00.11		0.40		Company intends to disclose its policies, targets, and specific initiatives to achieve cost-of-capital and stock price-conscious management by the end of
8341	77 Bank	0.49	29-Jun-23	FY2023, after deepening discussions at the Board of Directors' meeting, together with an evaluation of the current situation
8424	Fuyo General Lease	1.00	28-Jun-23	With regard to measures toward the actualization of management that pays consideration to cost of capital and share price, the board of directors is analyzing
0.21	r dye conoral zeace		20 0011 20	the current situation and considering appropriate policies/measures, and intends to provide full disclosure during FY23.
9601	Deive Securities Crown	0.90	14 101 00	At its business strategy briefing in May 2023, the company disclosed measures to improve PBR based on analysis of the current situation and evaluation. The approximate the strategy briefing in May 2023, the company disclosed measures to is improve PBR based on analysis of the current situation and evaluation. The approximate the strategy briefing in the strategy briefi
8601	Daiwa Securities Group	0.89	14-Jul-23	company plans to include specific initiatives and timelines in its next medium-term plan, which is set to begin in FY24. Disclosure is expected around May 2024.
				Since it will take some time for the company's board of directors to analyze the current situation and consider countermeasures, it plans for disclosure by
8706	Kyokuto Securities	0.70	1-Nov-23	autumn 2023.
9020	East Japan Railway	1.20	22-Jun-23	Regarding Action to Implement Management that is Conscious of Cost of Capital and Stock Price, the company plans to start disclosure by the time it reports
3020	Last superi realway	1.20	22 001120	FY23 results.
9401	TBS HD	0.52	6-Jul-23	In line with the TSE's request, the company will disclose measures for improving ROE and PBR, such as growth strategies, as well as the disclosure of
				indicators. To consider enhancing disclosure of current assessment, policies and targets, and details of initiatives aimed at realizing cost of capital and stock price-
9504	Chugoku Electric Power	0.76	4-Aug-23	to consider emanagement. consider smanagement.
9401	דופ אום	0.50	6 101 22	In line with the TSE's request, the company will disclose measures for improving ROE and PBR, such as growth strategies, as well as the disclosure of
9401	TBS HD	0.52	6-Jul-23	indicators.
9504	Chugoku Electric Power	0.76	4-Aug-23	To consider enhancing disclosure of current assessment, policies and targets, and details of initiatives aimed at realizing cost of capital and stock price-
•		2.110		conscious management.

Source: Mizuho Securities Equity Research, based on company reports and QUCK Astra Manager data



#### Share buybacks and total shareholder returns: Buybacks at record high

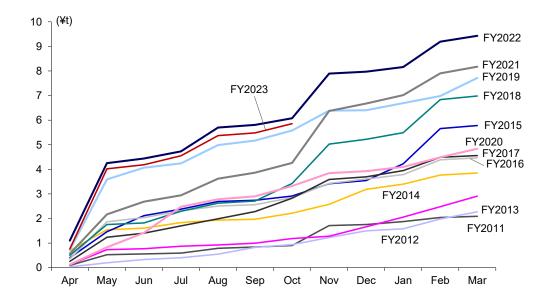
### Dividends, buybacks, and the total payout ratio for TSE companies



Note: Data for TSE Prime (TSE 1st until 3/2022) companies at the end of each fiscal year excluding financials and Japan Post. Net amount of share buybacks (reported on cash flow statement). Buybacks forecasted for FY3/22 and after by Mizuho Securities. Data As of 1 November

Source: Mizuho Securities Equity Research, based on TSE

#### Target value for share buybacks



Note: As of 31 October for FY2023 Source: Mizuho Securities Equity Research, based on Nikkei, Toyo Keizai, and IFIS consensus

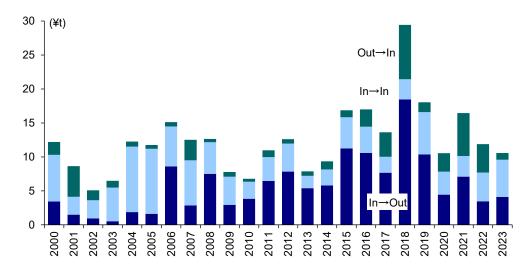
# Expected to stir up M&A activity with TSE's low-PBR measure and METI's guidelines for Corporate Takeovers

#### Overview of Guidelines for Corporate Takeovers

Chapter 1 Introduction
1.1 Background to the Formulation of the Guidelines for Corporate Takeover
1.2 Rationale and Meaning of the Guidelines
1.3 Scope of the Guidelines
1.4 Definitions of Certain Terms Used in the Guidelines
Chapter 2 Principles and Basic Perspectives
2.1 Three Principles
2.2 Basic Perspectives
2.2.1 Desirable Acquisitions
2.2.2 Enhancing Corporate Value and Securing Shareholder Interests
2.2.3 Respecting the Intent of Shareholders and Ensuring Transparency
Chapter 3 Code of Conduct for Directors and Board of Directors regarding Acquisition Proposals
3.1 Upon Receipt of an Acquisition Proposal
3.1.1 Submitting and Reporting the Proposal to the Board of Directors
3.1.2 Consideration by the Board of Directors
3.2 When the Board of Directors Decides on a Direction toward Reaching Agreement of an Acquisiti
3.2.1 Possible Scenarios
3.2.2 Differences in Acquisition Ratio and Acquisition Consideration
3.2.3 Negotiations Aimed at Best Available Transaction Terms for Shareholders
3.3 Ensuring Fairness - Supplementary Functions of the Special Committee and Matters to be Note
Chapter 4 Increased Transparency Regarding Acquisitions
4.1 Information Disclosure and Provision of Time by the Acquiring Party
4.1.1 Acquisition of Shares and Disclosure of Information by an Acquiring Party
4.1.2 Provision of Time to Consider the Acquisition Proposal
4.2 Information Disclosure by Target Company
4.3 Preventing Acts that Distort Shareholder Decision-Making
Chapter 5 Takeover Response Policies and Countermeasures
5.1 Approach on Takeover Response Policies and Countermeasures
5.2 Respecting Shareholders' Intent
5.3 Ensuring Necessity and Proportionality
5.4 Prior Disclosure
5.5 Dialogue with Capital Market
Chapter 6 Conclusion
Note: Published on 31 August
Source: Mizubo Securities Equity Research, based on METI

Source: Mizuho Securities Equity Research, based on METI

#### M&A involving Japanese companies



Note: As of 31 October for 2023. In -> Out indicates M&A of overseas companies by Japanese companies; In-> In indicates M&A between Japanese companies; Out -> In indicates M&A of Japanese companies by foreign companies Source: Mizuho Securities Equity Research from RECOF data

Chapter 1 Introduction

#### High-PBR companies lauded for focusing on cost of capital

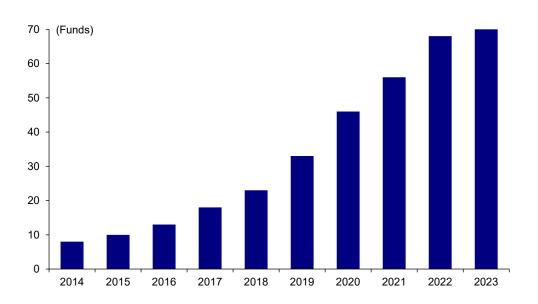
		FY22		
Code	Company	Actual PBR	Announced in	Details
		(X)		
9697	Capcom	6.5	CG rerport	Emphasizes ROE, not ROIC. ROE is 23.9%, higher than the cost of equity of 5.7%
6506	Yaskawa Electric	3.9	CG rerport	Aims for ROE and ROIC of at least 15% with WACC at 9% and cost of equity at 10%
2802	Ajinomoto	3.7	Integrated report	Management, on-site workers cooperate to consistently work on maintaining, improving ROIC so it exceeds WACC
5726	OSAKA Titanium Technologies	3.4	CG rerport	Profitability exceeds cost of capital, and company consistently works to improve its value
6383	Daifuku	3.1	Earnings presentation	In FY21, ROIC was 11%, higher than WACC of 5.6%. In FY22, ROIC was 12.6%, higher than WACC of 7.3%
6367	Daikin Industries	2.8	CG rerport	Maximizing company's value is management's top task. FCF, ROIC, ROA, and ROE ratios are key control metrics
4523	Eisai	2.8	CG rerport	Assuming cost of equity of 8%, aim for ROE of 15%, equity spread of 7% in FY25
2780	Komehyo HD	2.4	CG rerport	Aims for ROE of at least 15%. Basic policy is to improve company's value in light of cost of equity of 8.3%
4063	Shin-Etsu Chemical	2.2	CG rerport	Calculates cost of capital, compares it to ROE, ROIC, reports results to executive committee, including directors, auditors
8252	Marui Group	1.8	IR Day presentation	By evolving into a company that solves social issues, lift PBR from 1.7x (10% ROE×17x PER) $\rightarrow$ 5x (25% ROE×20x PER)
6645	Omron	1.7	Website	ROIC-based management consists of ROIC reverse tree and portfolio management
2503	Kirin HD	1.6	Earnings presentation	PBR is above 1x, but this is not enough given the company value that the Kirin group strives for
6501	Hitachi	1.6	CG rerport	Use ROIC as a KPI to grow high-profitability businesses and improve capital efficiency
6902	Denso	1.5	CG rerport	To increase equity spread over medium to long term, aim for ROE of over 10% by FY25
4901	FUJIFILM HD	1.2	CG rerport	Set ROIC and ROE goals as well as cost of capital, WACC targets, and assess, verify likelihood of return on capital

Note: As of 3 October for actual PBR. This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on company reports and QUICK Astra Manager



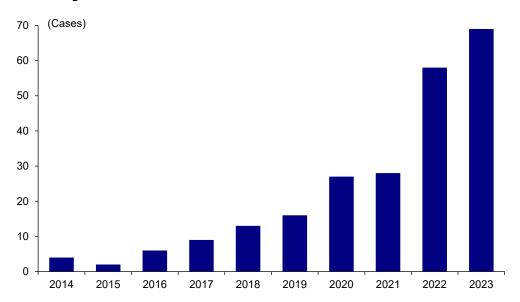
#### Activist funds in Japan



Note: As of 30 September for 2023. Japanese equity investors clearly operating as domestic or overseas activist funds; at a time when activist operations have not yet begun, the fund is not counted in the Japanese investment count.

Source: Mizuho Securities Equity Research, based on materials by IR Japan HD

#### Number of shareholder proposals by activist funds



Note: As of 30 September for 2023 Source: Mizuho Securities Equity Research, based on materials by IR Japan HD and Nikkei Shimbun

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#### Large shareholding by activists and engagement funds

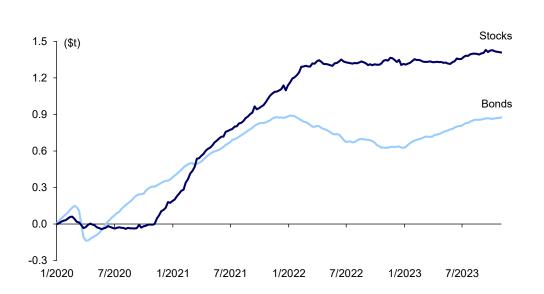
	ne of shareholder	Code	Company	Sector	Equity Stake (%)	Latest date of report submission	Name of shareholder	Code	Company	Sector	(%)	Latest date of repor submission
Murakami Fund	0.0					07.0 00	Hibiki Path Advisors	8011	Sanyo Shokai	Txtl & Apprl	4.0	17-Jun-20
	S-Grant Co.	4041 8848	Nippon Soda Leopalace21	Chemicals Real Estate	4.1 3.7	07-Sep-20 12-Nov-20		6023 4973	Daihatsu Diesel Manufacturing Japan Pure Chemical	Transport E Chemicals	4.0 6.7	04-Oct-21 07-Oct-21
		6770	Alps Alpine	Electric Appl	7.7	26-Sep-23		6143	Sodick	Machinery	4.2	22-Mar-22
		3156	Restar HD	Wholesale Trd	12.0	26-Sep-23		8929	Aovama Zaisan Networks	Real Estate	4.5	28-Mar-22
		4023	Kureha	Chemicals	6.2	18-Oct-23		3791	IG Port	Info & Com	6.1	22-Feb-23
	Reno	1890	Toyo Const.	Construction	1.9	30-Mar-22	Oasis Management	9672	Tokyotokeiba	Services	8.4	30-Mar-23
	Minami Aoyama Fudosan	2812	Yaizu Suisankagaku Industry	Foods	10.4	26-Sep-23		3391	Tsuruha HD	Retail Trade	12.8	15-May-23
		1821	Sumitomo Mitsui Const.	Construction	11.3	26-Sep-23		3549	Kusuri no Aoki HD	Retail Trade	5.5	18-May-23
		7294	Yorozu	Transport Equip	10.6	26-Sep-23		1861	Kumagai Gumi	Constructio	7.1	29-May-23
	City Index Eleventh	7516	Kohnan Shoji	Retail Trade	3.9	04-Aug-21		7157	LIFENET INSURANCE CO	Insurance	9.7	14-Jun-23
		5541 5232	Pacific Metals	Iron & Steel Giss & Crmc Prd	4.8	24-Nov-21		6406 5194	Fujitec	Machinery	19.9	04-Aug-23
		5232	Sumitomo Osaka Cement Fuji Oil	Giss & Crmc Prd Oil & Coal Prod	3.9 4.9	28-Apr-22 19-Aug-22		5194 8698	Sagami Rubber Industries Monex Group	Rubber Pro Sec&Cmdty	9.8 4.1	01-Sep-23 27-Sep-23
		3105	Nisshinbo HD	Electric Appl	4.9	14-Oct-22		1719	Hazama Ando	Constructio	4.1	02-Oct-23
		8253	Credit Saison	Other Finc Bus	4.1	18-Oct-22	Brandes Investment	6485	Maezawa Kyuso Industries	Machinery	4.9	24-Sep-20
		8595	JAFCO Group Itd	Sec&Cmdty Futr	2.0	20-Feb-23	bianado intobarione	6140	Asahi Diamond Industrial	Machinery	4.1	05-Mar-21
		9842	ARCLANDS CORP	Retail Trade	4.8	24-Apr-23		3529	Atsugi	Txtl & Appri	4.7	15-Apr-22
		6804	Hosiden	Electric Appl	4.2	23-May-23		6986	Futaba	Electric App	6.5	21-Jun-22
		1821	Sumitomo Mitsui Const.	Construction	11.3	01-Aug-23		7239	Tachi-S	Transport E	4.3	12-Oct-22
		6770	Alps Alpine	Electric Appl	6.4	04-Aug-23		6349	Komori	Machinery	13.3	01-Sep-23
		4617	Chugoku Marine Paints	Chemicals	4.7	15-Aug-23	Effissimo Capital Management	8750	Dai-ichi Life HD	Insurance	9.9	04-Aug-23
		1822	Daiho	Construction	7.8	26-Sep-23		6502	Toshiba	Electric App	0.0	26-Sep-23
		1885	Toa /Tokyo	Construction	7.0	26-Sep-23		1813	Fudo Tetra	Constructio	14.3	03-Oct-23
		5021	Cosmo Energy HD	Oil & Coal Prod	20.0	26-Sep-23		4047	Kanto Denka Kogyo	Chemicals	12.2	03-Oct-23
		8140	Ryosan	Wholesale Trd	10.4	23-Oct-23		5449	Osaka Steel	Iron & Steel	6.4	03-Oct-23
Strategic Capital		8511 1852	Japan Securities Finance Asanuma	Other Finc Bus Construction	5.0 4.5	22-Mar-22 23-May-22		5741 6707	UACJ Sanken Electric	Nonfer Meta Electric App	15.8 19.2	03-Oct-23 03-Oct-23
		7226	Asanuma Kyokuto Kaihatsu Kogyo	Transport Equip	4.5	23-May-22 13-Jun-22		7740	Tamron	Prec Instrur	19.2	03-Oct-23
		5930	Bunka Shutter	Metal Products	6.5	12-Jul-22		3104	Fujibo HD	Txtl & Apprl	12.1	03-Oct-23
		8093	Kyokuto Boeki	Wholesale Trd	3.8	01-Feb-23		1786	Oriental Shiraishi	Constructio	9.8	05-Oct-23
		7239	Tachi-S	Transport Equip	4.5	10-Jul-23		6246	Techno Smart	Machinery	6.6	05-Oct-23
		1898	Seikitokyu Kogyo	Construction	5.0	07-Aug-23		7122	Kinki Sharyo	Transport E	9.8	05-Oct-23
		8125	Wakita	Wholesale Trd	9.0	16-Aug-23		9742	Ines	Info & Com	6.4	05-Oct-23
		5451	Yodogawa Steel Works	Iron & Steel	5.0	15-Sep-23		7545	Nishimatsuya Chain	Retail Trade	5.6	19-Oct-23
		1882	TOA ROAD CORP	Construction	9.3	03-Oct-23		7157	LIFENET INSURANCE CO	Insurance	18.0	23-Oct-23
		3205	Daidoh	Txtl & Apprl	16.4	06-Oct-23		9107	Kawasaki Kisen	Maritime Tra	36.6	23-Oct-23
		5208	Arisawa Manufacturing	Chemicals	11.6	13-Oct-23	Dalton Investments	2309	CMIC HD	Services	4.6	08-Feb-22
		8871	Goldcrest	Real Estate	8.4	16-Oct-23		8708	Aizawa Securities Group	Sec&Cmdty	9.7	08-Apr-22
Taiyo Fund		6619	W-Scope	Electric Appl	4.6	14-Apr-20		6237	lwaki	Machinery	4.0	02-Jun-22
Taiyo Pacific Partne	rs	6240	Yamashin-Filter	Machinery	4.9	12-Apr-21		2389	Digital HD	Services	4.9	10-Jun-22
		9757 8508	Funai Soken HD J Trust	Services Other Finc Bus	4.8	28-Sep-21 08-Nov-21		6836 7874	Plathome LEC	Electric App Chemicals	4.1 7.7	28-Jun-22
		8508 4189	J Irust KH Neochem	Other Finc Bus Chemicals	4.6 9.7	08-Nov-21 05-Jan-22		7874	Tenma	Chemicals	14.7	01-Jul-22 01-Jul-22
		6810	Maxell	Electric Appl	9.7	05-Jan-22		3132	Macnica HD	Wholesale	7.5	22-Dec-22
		6789	Roland DG	Electric Appl	19.6	05-Jan-22		3593	Hogy Medical	Txtl & Apprl	5.4	09-Jun-23
		8715	Anicom HD	Insurance	4.4	25-May-22		3657	Pole To Win HD	Info & Com	5.4	16-Jun-23
		6728	Ulvac	Electric Appl	10.3	08-Jun-22		5929	Sanwa HD	Metal Produ	5.0	31-Jul-23
		7915	Nissha	Other Products	9.3	02-Aug-22		5186	Nitta	Rubber Pro	5.1	04-Oct-23
		4587	PeptiDream	Pharmaceutical	7.2	05-Sep-22		6809	Toa /Hyogo	Electric App	6.1	04-Oct-23
		4565	Sosei Group	Pharmaceutical	8.2	08-Feb-23		9058	Trancom	Ware&Harb	6.1	04-Oct-23
		3031	Raccoon HD	Info & Comm	19.4	13-Apr-23		5947	Rinnai	Metal Produ	5.3	04-Oct-23
		7164	Zenkoku Hosho	Other Finc Bus	4.3	23-Jun-23	AVI	3302	Teikoku Sen-I	Txtl & Apprl	4.0	16-Sep-20
		3046	JINS HD	Retail Trade	4.1	13-Jul-23		2168	Pasona Group	Services	4.1	08-Dec-20
		7732	Topcon	Prec Instrument	4.0	13-Oct-23		6156	A-One Seimitsu	Machinery	8.8	13-Aug-21
Silchester Internation	nal	1833	Okumura	Construction	4.7	01-Feb-23		9682	DTS	Info & Com	8.9	15-Feb-22
		6302 7186	Sumitomo Heavy Industries Concordia Financial Group	Machinery	13.5 6.4	27-Feb-23 03-Mar-23		4956 3558	Konishi	Chemicals Retail Trade	5.0 10.6	16-Jan-23 27-Mar-23
				Banks					Jade Group			
		1860 2432	Toda DeNA	Construction Services	9.0 7.4	08-Mar-23 03-Apr-23		6236 6727	NC HD Wacom	Machinery Electric App	20.5 10.1	31-Jul-23
		2432 7459	Medipal HD	Services Wholesale Trd	7.4 11.8	03-Apr-23 03-Apr-23		3608	TSI HD	Electric App Txtl & Appri	10.1	03-Aug-23 28-Aug-23
		2201	Morinaga	Foods	4.1	06-Apr-23	3D Investment Partners	9749	Fuji Soft	Info & Com	21.5	04-Oct-22
		7272	Yamaha Motor	Transport Equip	6.1	22-May-23	SD mydSunent Faluleis	6502	Toshiba	Electric App	21.5	29-Mar-23
		5714	Dowa HD	Nonfer Metal	18.8	05-Jun-23		6055	Japan Material	Services	4.9	19-Jun-23
		1878	Daito Trust Const.	Real Estate	5.0	05-Jun-23		2812	Yaizu Suisankagaku Industry	Foods	9.8	19-Sep-23
		1721	COMSYS HD	Construction	9.2	19-Jun-23		2501	Sapporo HD	Foods	5.1	19-Oct-23
		1801	Taisei	Construction	7.1	19-Jun-23		2329	Tohokushinsha Film	Info & Com	12.4	24-Oct-23
		4202	Daicel	Chemicals	13.5	29-Jun-23	ValueAct Capital Master Fund	7733	Olympus	Prec Instrur	4.0	12-Jan-21
		4676	Fuji Media HD	Info & Comm	10.0	01-Aug-23	/ValueAct Capital Management	4185	JSR	Chemicals	9.3	20-May-21
		4887	Sawai Group HD	Pharmaceutical	13.3	09-Aug-23		4704	Trend Micro	Info & Com	8.7	09-Aug-22
		1951	EXEO Group	Construction	8.3	16-Aug-23		7732	Topcon	Prec Instrur	8.1	18-Oct-23
		3291	lida Group HD	Real Estate	9.1	21-Aug-23	Nippon Active Value Fund	6333	Teikoku Electric Manufacturing	Machinery	4.5	09-Sep-22
		2784	Alfresa HD	Wholesale Trd	11.3	15-Sep-23		9908	Nihon Denkei	Wholesale	4.4	13-Sep-22
		1803	Shimizu	Construction	4.0	27-Sep-23		5192	Mitsuboshi Belting	Rubber Pro	4.0	09-Dec-22
		9072	Nikkon HD	Land Transprt	11.7	27-Sep-23		6328	Ebara Jitsugyo	Machinery	7.0	20-Jan-23
		9987	Suzuken /Aichi Japan	Wholesale Trd	10.4	29-Sep-23		4462	Ishihara Chemical	Chemicals	5.1	21-Sep-23
		8012	Nagase	Wholesale Trd	6.8	29-Sep-23		8708	Aizawa Securities Group	Sec&Cmdty	12.0	04-Oct-23
		4324	Dentsu Group	Services	7.1	02-Oct-23		4636	T&K Toka	Chemicals	24.2	06-Oct-23
		5844 4521	Kyoto Financial Group Kaken Pharmaceutical	Banks Pharmaceutical	6.6 5.9	04-Oct-23 12-Oct-23		4109 5947	Stella Chemifa Rinnai	Chemicals Metal Produ	15.7 6.3	06-Oct-23 18-Oct-23

Note: As of 24 October. Latest major large shareholding reports since the beginning of 2020. For joint holdings, representative is shown in the list. This is not a list of our recommendations Source: Mizuho Securities Equity Research, based on QUICK Astra Manager



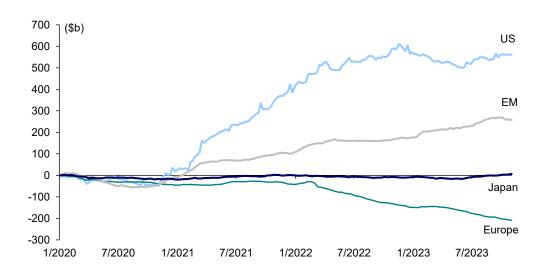
### 3. Fund Flows





Cumulative inflows for bonds, stock funds

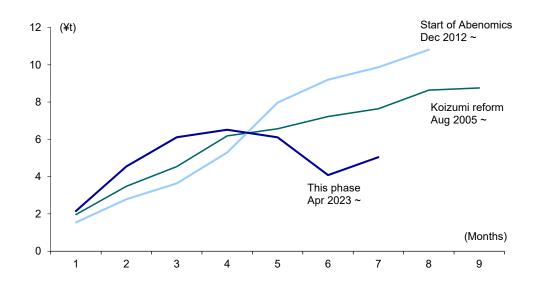
#### Cumulative inflows for Japanese, US, European, and emerging-market stock funds



Note: As of 1 November. Data are based on cumulative totals from 2020 Source: Mizuho Securities Equity Research, based on EPFR Global

Note: As of 1 November. Data are based on cumulative totals from 2020 Source: Mizuho Securities Equity Research, based on EPFR Global

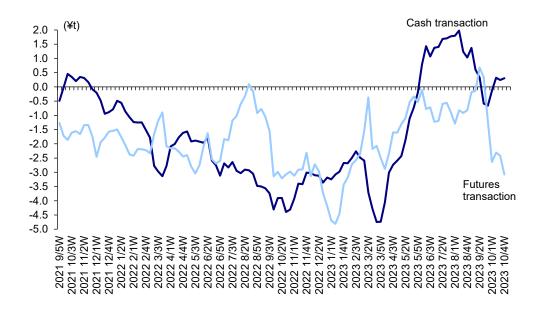




Note: As of the fourth week of October since April 2023. Cash transactions for two markets combined.

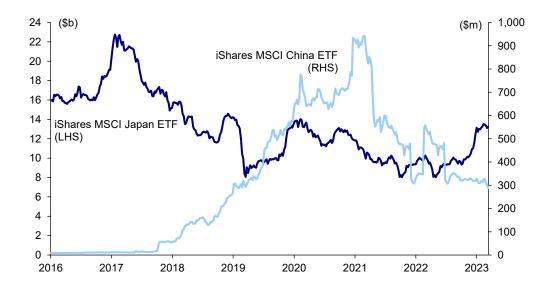
Source: Mizuho Securities Equity Research, based on TSE

#### Net buying of Japanese stocks by foreign investors since the start of Kishida Admin.

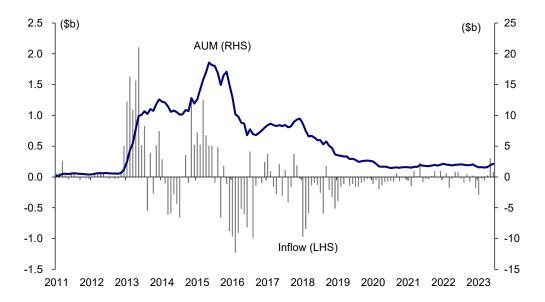


Note: As of the fourth week of October. Kishida Cabinet started on 4 October 2021. Net buying refers to total for two markets Source: Mizuho Securities Equity Research, based on TSE





WisdomTree's Japan Hedged Equity Fund AUM and fund inflow



Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

Note: As of 1Q 2023 Source: Mizuho Securities Equity Research, based on company reports



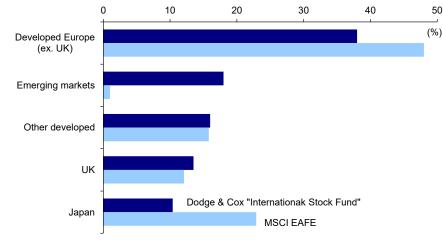
#### Major US mutual funds and Dodge & Cox's International Stock Fund holdings

#### ■ Japanese equity allocation in major US mutual funds

					As of the er	nd of September	2023	As of the end of June 2023			
Asset manager	Fund name	AUM (\$b)	1Y return (%)	Benchmark	Neutral weight of Japanese equities (%)(A)		B/A (%)	Neutral weight of Japanese equities (%)(A)		B/A (%)	
Capital	EuroPacific Growth Fund	126.6	12.4	MSCI ACWI ex USA	14.7	10.7	72.8	14.5	11.5	79.3	
Dodge&Cox	International Stock Fund	44.7	26.8	MSCI EAFE	22.9	10.4	45.4	22.4	11.1	49.6	
Capital	International Growth & Income Fund	14.1	16.9	MSCI ACWI ex USA	14.7	8.1	55.1	14.5	8.3	57.2	
Capital	American Funds Global Insight Fund	9.6	13.1	MSCI World	6.7	6.2	92.5	6.1	6.9	113.1	
Fidelity	Diversified International Fund	8.9	22.5	MSCI EAFE	22.9	16.5	72.2	22.4	16.5	73.8	
Nuveen	TIAA-CREF International Equity Fund	6.4	25.7	MSCI EAFE	22.9	21.7	94.8	22.4	21.5	96.0	
Fidelity	International Discovery Fund	5.9	14.0	MSCI EAFE	17.3	20.6	119.1	22.4	18.5	82.5	
T. ROWE PRICE	Global Stock Fund	5.4	20.7	MSCI ACWI (Net)	5.6	5.7	102.5	5.5	5.6	102.7	
JP Morgan	International Equity Fund	4.3	23.2	MSCI EAFE	22.9	20.5	89.5	22.4	20.2	90.2	
Lazard	International Strategic Equity Portfolio	4.1	19.5	MSCI EAFE	22.9	10.4	45.4	22.4	13.9	62.1	
Morgan Stanley	International Advantage Portfolio	2.8	21.2	MSCI ACWI ex USA	14.7	4.7	31.7	14.5	5.2	36.1	
Morgan Stanley	International Equity Portfolio	1.2	24.6	MSCI EAFE	22.9	3.2	14.1	22.4	3.7	16.4	
Lazard	International Equity Portfolio	1.2	23.5	MSCI EAFE	22.9	14.1	61.6	22.4	16.1	71.7	
Columbia Thread Needle	Columbia Global Value Fund	0.8	15.7	MSCI World Value (Net)	7.0	8.8	125.7	6.5	7.0	107.2	
Columbia Thread Needle	Columbia Acorn International Select	0.2	14.2	MSCI ACWI ex USA Small Mid Growth (Net)	13.6	19.5	143.3	18.8	17.5	93.3	
Average							77.7			75.4	

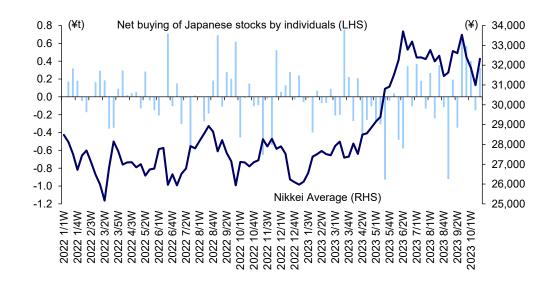
Source: Mizuho Securities Equity Research, based on company reports

#### Dodge & Cox's International Stock Fund and MSCI EAFE holdings by region

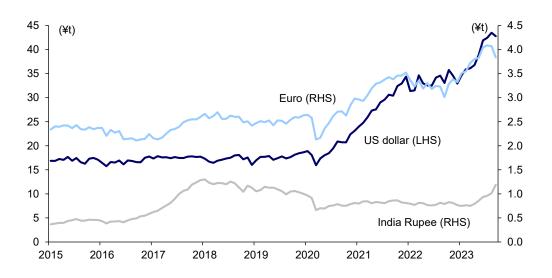


Note: As of 30 September 2023. % of market value Source: Mizuho Securities Equity Research, based on company reports





#### Foreign currency-denominated funds' net assets by currency



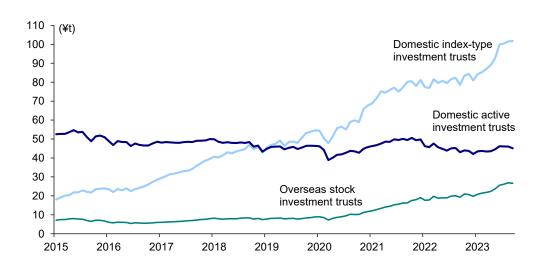
Note: Cash transactions (two-market total). Individuals = cash + margin. As of the fourth week of October for 2023

Source: Mizuho Securities Equity Research, based on TSE and Bloomberg

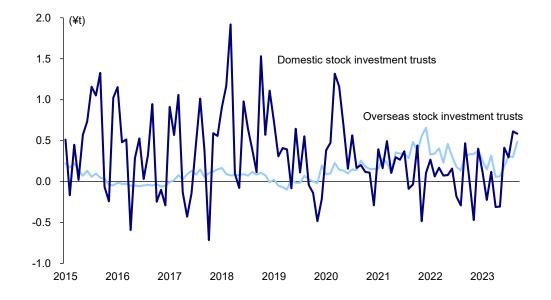
Source: Mizuho Securities Equity Research, based on Investment Trusts Association

#### Inflows into domestic stock investment trusts exceeded overseas stock investment trusts for second consecutive month

Net assets of overseas stock investment trusts, domestic active-management investment trusts and domestic indexed investment trust



### investment trusts



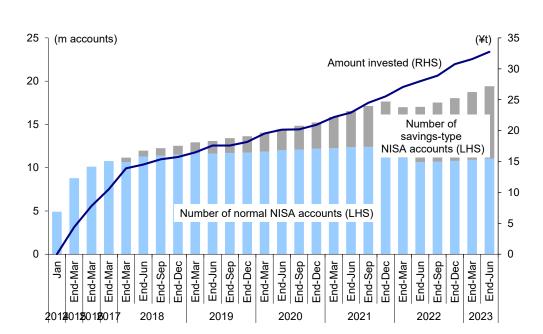
Note: Domestic active investment trusts = Stock investment trusts (includes foreign bond investment trusts) – Overseas investment trusts – Index-type investment trusts (includes ETFs)

Source: Mizuho Securities Equity Research, based on Investment Trusts Association

Note: Net inflow = sales - repurchase - redemption Source: Mizuho Securities Equity Research, based on Investment Trusts Association



## Plans to more than double NISAs (tax-free investment account for retail investors) in 2024



NISA account numbers and amount invested

Note: Number of accounts with investment use limits Source: Mizuho Securities Equity Research, based on FSA

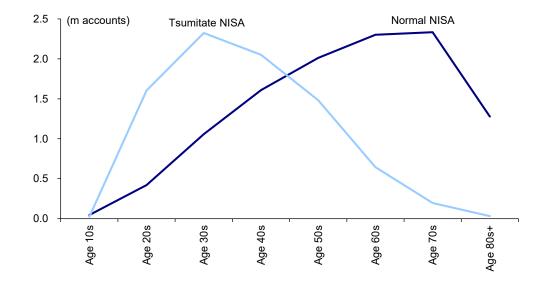
#### Comparison of old and new NISA system

New system	Tsumitate investment framework	Growth investment framework
Annual investment limit	¥1.2m	¥2.4m
Tax-exempt holding period (Note 1)	Indefinite	Indefinite
Tax-exempt holding limit	2	¥18m
(Total limit) (Note 2)	*Managed using the book va	lue method (limit can be reused)
Account opening period	No set period	No set period
Eligible investment products	Certain investment trusts suitable for long- term accumulation and diversification (Same as current Tsumitate NISA products)	Listed stocks, investment trusts, etc. (Note 3) (Excluding (i) securities under supervision & securities to be delisted, and (ii) investment trusts with a trust period of less than 20 years, investment trusts that pay monthly distributions, and investment trusts that use derivative transactions)
Target age	18 and up	18 and up
Link with the current system	through the end of 2023 will be tax exempt a limit of the	ent General NISA and Tsumitate NISA system under the current system and not included in the e new system. n to the new system will not be allowed
as is the case with the current Tsumitate N Note 2: The National Tax Agency manages Note 3: The Financial Services Agency revi investment framework" and implemented su Note 4: Even after the five-year tax exempt	SA system. the information provided by financial institutions using a ised its supervisory guidelines for solicitation by financi upervision and monitoring in accordance with laws and ion period ends, products invested in under the Junior N	0 0 0

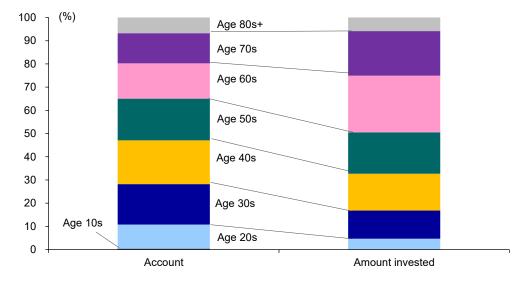
Current system	Tsumitate NISA Choice	General NISA		
Current system	(Established in 2018)	(Established in 2014)		
Annual investment limit	¥400,000	¥1.2m		
Tax-exempt holding period	20 years	6 years		
Tax-exempt holding limit	¥8m	¥6m		
Account opening period	Until 2023	Until 2023		
	Certain investment trusts suitable for long-			
Eligible investment products	term accumulation and diversification	Listed stocks, investment trusts, etc.		
Eligible investment products	(Limited to investment trusts that meet FSA	Listed stocks, investment trusts, etc.		
	standards)			
Target age	18 and up	18 and up		

quity





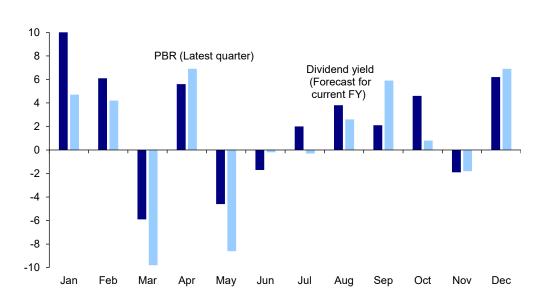
## Share of NISA accounts and NISA purchases by age group



Note: Number of accounts with investment use limits Source: Mizuho Securities Equity Research, based on FSA Note: As of June 2023 Source: Mizuho Securities Equity Research, based on FSA



# Seasonality for dividend yield and PBR effectiveness and ranking of NISA purchases on SBI Securities



Seasonality for dividend yield and

**PBR** effectiveness

Note: Universe is TOPIX500. Average of the latest 10-year. Includes latest month (As of 31 October)

Source: Mizuho Securities Equity Research, based on Toyo Keizai, Nikkei and IFIS

### Stocks with large NISA purchases on SBI Securities

Rank	Code	Company	Dividend yield (%)
1	4502	Takeda Pharmaceutical	5.5
2	7203	Toyota Motor	3.3
3	4503	Astellas Pharma	2.9
4	6301	Komatsu	3.6
5	4927	Pola Orbis HD	4.7
6	8306	Mitsubishi UFJ Financial Group	2.3
7	4661	Oriental Land	2.6
8	2914	Japan Tobacco	4.0
9	9432	Nippon Telegraph & Telephone	5.5
10	8591	ORIX	0.2

Note: Ranking is based on the trading at SBI Securities during 30 October to 3 November 2023. Dividend yield is Toyo Keizai forecast for FY23 as of 6 November This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on SBI Securities website and QUICK Astra Manager



## **Companies in order of number of individual shareholders**

					FY2022	FY2017	5yr change	FY2023
Cada	Compony	Sector	Share price	Market cap	# of individual	# of individual	# of individual	Dividend yield
Code Company	Company	Sector	(¥)	(¥b)	shareholders	shareholders	shareholders	(%)
7203	Toyota Motor	Transport Equip	2,786	45,445.4	901,833	514,559	387,274	2.2
8306	Mitsubishi UFJ Financial Group	Banks	1,318	16,722.4	900,283	632,091	268,192	3.1
8267	Aeon	Retail Trade	3,028	2,640.2	863,220	712,072	151,148	1.2
8591	ORIX	Other Finc Bus	2,884	3,560.7	847,682	297,216	550,466	3.3
9434	SoftBank	Info & Comm	1,764	8,450.6	811,469	0	811,469	4.9
9202	ANA HD	Air Transport	3,226	1,562.3	720,155	443,469	276,686	NA
2914	Japan Tobacco	Foods	3,429	6,858.0	716,575	202,009	514,566	5.5
9432	Nippon Telegraph & Telephone	Info & Comm	180	16,299.1	703,517	649,365	54,152	2.8
6178	Japan Post HD	Services	1,252	4,333.2	703,407	712,934	-9,527	4.0
8750	Dai-ichi Life HD	Insurance	3,053	3,022.1	682,990	749,642	-66,652	2.8
8411	Mizuho Financial Group	Banks	2,675	6,791.2	640,574	998,919	-358,345	3.6
7182	Japan Post Bank	Banks	1,322	4,780.7	640,461	472,664	167,797	3.8
7201	Nissan Motor	Transport Equip	693	2,923.3	541,118	442,871	98,247	2.2
4502	Takeda Pharmaceutical	Pharmaceutical	4,752	7,519.3	540,329	244,711	295,618	4.0
5020	ENEOS HD	Oil & Coal Prod	616	1,866.7	515,778	181,975	333,803	3.6
3197	Skylark HD	Retail Trade	2,027	461.1	484,410	368,078	116,332	0.3
9201	Japan Airlines	Air Transport	2,975	1,300.3	442,234	120,487	321,747	1.3
9501	Tokyo Electric Power HD	Elec Powr & Gas	721	2,557.8	421,413	483,100	-61,687	NA
5401	Nippon Steel	Iron & Steel	3,752	3,565.6	419,754	333,465	86,289	4.0
9433	KDDI	Info & Comm	4,701	10,825.1	416,752	200,514	216,238	3.0
8058	Mitsubishi	Wholesale Trd	7,536	10,833.0	399,304	233,165	166,139	2.7
6752	Panasonic HD	Electric Appl	1,732	4,250.8	393,484	422,603	-29,119	2.0
7751	Canon	Electric Appl	3,659	4,880.2	392,162	311,679	80,483	3.8
6758	Sony Group	Electric Appl	12,320	15,536.5	390,484	494,417	-103,933	0.6
9831	Yamada HD	Retail Trade	465	449.2	379,986	154,752	225,234	2.6
8316	Sumitomo Mitsui Financial Group	Banks	7,713	10,316.4	375,498	260,929	114,569	3.2
4755	Rakuten Group	Services	628	1,344.1	373,790	164,386	209,404	0.7
8604	Nomura HD	Sec&Cmdty Futr	640	2,023.4	331,847	347,636	-15,789	2.7
9104	Mitsui OSK Lines	Maritime Tran	4,601	1,666.1	316,316	56,253	260,063	3.9
2503	Kirin HD	Foods	2,136	1,951.8	314,253	135,247	179,006	3.2

Note: Data is as of 21 September. TSE Prime companies. Top 30 companies of number of individual shareholders for FY22. Toyo Keizai forecast for FY23 dividend yield. This is not a list of our recommendations

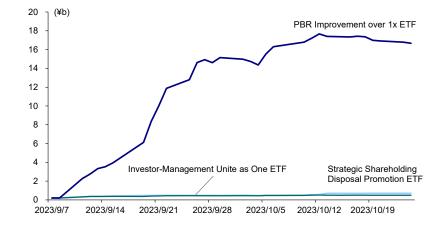
Source: Mizuho Securities Equity Research, based on QUICK Astra Manager

## First actively managed ETFs were listed on 7 September

### Comparison of actively managed ETFs, actively managed investment trusts, and index-linked ETFs

	Actively managed	TSE actively managed	Index-linked ETFs			
	investment trusts	ETFs				
Listing on exchange	Non-listing	Non-listing Listing				
Trading value	NAV on a specific date	Market value (real time)				
Investment target	Growth of t	Linkage of index				
Flexibility for managers to select stocks	Hi	Low				
	1.12 14	NAC J				
Operating costs	High	Mid	Low			
Frequency of portfolio disclosure	Every fiscal year etc.	Daily (transparent-type) *	Daily (index constituents)			

\* In overseas markets, while putting in place a special disclosure model to enable market making, there exist socalled "non-transparent" actively managed ETFs that do not disclose their portfolio holdings on a daily basis (but do so on a quarterly basis, etc.), but they are not subject to this categorization Source: Mizuho Securities Equity Research, based on TSE ETF net assets and number of funds



Note: As of 7 November. Each ETF listed on 7 September Source: Mizuho Securities Equity Research, based on Bloomberg

#### Actively managed ETFs receiving approval for listing

Code	Fund name	Asset manager	Number of holding stocks	NAV (¥)	Net assets (¥b)
2080	PBR Improvement over 1x ETF	Simplex AM	460	978	16,673
2081	Strategic Shareholding Disposal Promotion ETF	Simplex AM	234	960	701
2082	Investor-Management Unite as One ETF	Simplex AM	195	912	493
2083	Next Funds Japan Growth Equity Active ETF	Nomura AM	61	1,804	2,190
2084	Next Funds Japan High Dividend Equity Active ETF	Nomura AM	99	1,928	6,056
2085	MAXIS High Dividend Japan Equity Actively Managed ETF	MU KokusaiAM	30	487	4,725

Note: Listing date is 7 September 2023. Data is as of 24 October (as of 6 September for the holdings stocks of Nomura AM). This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on TSE

#### GPIF's engagement-focused passive investments

Asset manager	Start of investment	Details of engagement
Asset Management One	FY18	Set 18 ESG issues; communicated awareness of problems (issues), desired goals, and desired corporate actions; and clarified direction of engagement activities. Engagement based on issues for key companies
Fidelity Investments	FY18	Effectively increases beta by encouraging change at companies that have major impact on indices by leveraging active management analyst expertise. To create corporate value, aims to specify engagement topics, engage with companies, and improve profitability and growth prospects by bolstering competitiveness
Sumitomo Mitsui Trust AM	FY21	Engages with companies by getting top management (chairperson and company president) to commit to things and actively participate in projects. Determines issues under 12 ESG themes based on materiality Engagement based on analysis of current situation from integrated reports. Analysis uses in-house AI tech,
Resona AM	FY21	sets focus points for analyzing integrated reports as evaluation points, and creates scores to clarify where issues stand

Note: As of March 2023

Source: Mizuho Securities Equity Research, based on GPIF reports

#### Engagement by publicly-offered investment trusts

Fund	Monex Activist Fund	Sparx Enterprise Value Creation	Sparx Enterprise Value Creation Sparx Japan Equity Stewardship		
Fulla	Monex Activist Fund	Japan Equity Fund	Fund	Saison Kyoso Japan Fund	
Asset manager	Japan Catalyst	Sparx AM	Sparx AM	Saizon AM	
Set-up date	25-Jun-20	15-May-23	2-Dec-14	1-Feb-22	
Total net assets (¥b)	13.9	88.4	1.9	3.5	
NAV change from set-up (%)	45.7	6.5	99.1	18.5	
Top shareholdings	DNP	MARUWA	Max	ROHTO Pharmaceutical	
	Toho	MHI	EIZO	Shimadzu Corp	
	IHI	Toyo Tanso	Nakanishi	Mitsui Fudosan	
	Sumitomo Densetsu	NAKANISHI	MARUWA	Chugai Pharmaceuticals	
	Internet Initiative	Morinaga	Pilot Corporation	JP East	
Major engagement target	Septeni HD	MARUWA	Keisei	AGC	
	NIPPO		EIZO	Sysmex	
	JAFCO Group		SHOEI		
Fund	Simplex Japan Value Up Fund	Fidelity Japan Value Up Fund	Amundi Target Japan Fund		
Asset manager	Simplex AM	Fidelity Investments	Amundi		
Set-up date	27-Feb-08	19-Sep-23	31-Aug-00		
Total net assets (¥b)	23.1	8.6	57.3		
NAV change from set-up (%)	269.9	-	754.5		
Top shareholdings	HEIWA Real Estate	NA	Ricoh		
	Amada		Kyocera		
	Sumitomo Electric Ind.		TOPPAN HD		
	Sanrio		Shizuoka FG		
	Alpha Systems		KYORIN Pharma.		
Major engagement target	NĂ	NA	NA		

Note: As of the end of October 2023. As of NAV change and top shareholdings are as of the end of September 2023 (Top shareholding of Simplex is as of the end of

February 2023). This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on company reports



#### Questionnaire on views about BlackRock chairman not using the term ESG anymore and decline in support for shareholder proposals

(0/.)	Security	Institutional	Overall
(%)	brokers	investors	Overall
Measuring the effects was difficult to begin with, so the limits are now obvious	32	29	31
It was never an especially necessary goal for every company to express	18	26	21
ESG is important for corporate management and will not disappear	19	17	18
ESG has only become politized in the US; in Europe and elsewhere it remains a	10	17	13
The priority of social and environmental issues has declined due to the impact of	15	7	11
Others	6	3	5
Valid answers	68	58	126

Note: Survey was conducted on 5-7 September 2023

Source: Mizuho Securities Equity Research, based on QUICK Monthly Survey <Stocks>

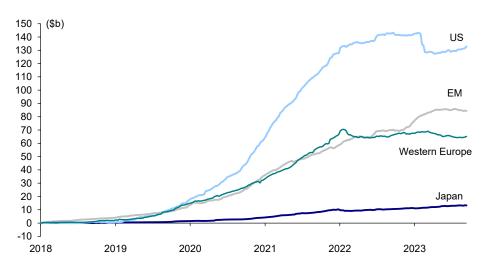
#### Questionnaire on how market participants will think about ESG in Japan in the future

(%)	Security I brokers	nstitutional investors	Overall
ESG will be considering separately by component	41	36	39
Interest will continue at the present level	28	28	28
Interest will gradually decline	21	24	22
Importance will rise further	7	9	8
Others	3	3	3
Valid answers	68	58	126

Note: Survey was conducted on 5-7 September 2023

Source: Mizuho Securities Equity Research, based on QUICK Monthly Survey <Stocks>

ESG fund AUM



Note: As of 1 November. Data are based on cumulative totals from the end of January 2018  $\,$ 

Source: Mizuho Securities Equity Research, based on EPFR Global



## 4. Sectors & Themes



# Sector recommendations: Overweight electric equipment, info & communication, and banking

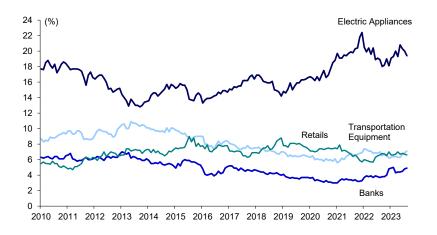
							FY3/23	FY3/24E	FY3/25E	FY3/24E	FY3/24E	FY3/25E	FY3/25E
Sector	Recommen dation ratio (%) (A)	Neutral weight ratio (%) (B)	A/B	Sector recommendations	YTD price change (%)	MTD ce change (%)	PBR (X)	PEF (X)	2	Dividend yield (%)	Change ir	I RP (%)	ROE (%)
Electrical equipment	22.0	16.6	1.32	Overweight	17.6	15.9	2.0	19.3	16.7	1.6	-0.5	16.5	11.7
Information & communication	11.0	8.0	1.37	Overweight	7.9	7.4	1.9	12.5	17.3	2.3	70.6	-24.1	10.8
Banking	10.0	7.3	1.37	Overweight	32.4	33.5	0.7	11.5	11.0	3.4	22.6	5.2	6.3
Transportation equipment	8.5	8.8	0.97	Neutral ↓	39.9	38.5	1.2	10.6	9.5	2.9	41.4	9.5	12.2
Wholesale	6.0	6.9	0.87	Neutral	35.0	34.2	1.3	10.1	9.8	3.0	-8.7	3.3	13.2
Services	5.0	4.6	1.08	Neutral	-0.3	0.5	1.8	27.4	21.5	1.7	17.8	18.9	8.5
Pharmaceuticals	5.0	5.0	0.99	Neutral ↑	6.0	5.9	2.0	24.5	21.5	2.4	7.0	14.3	9.4
Land transportation	3.5	2.9	1.23	Neutral	1.1	0.6	1.3	16.7	15.0	1.5	16.4	13.9	8.4
Foods	3.5	3.5	1.00	Neutral	18.2	15.5	1.7	20.4	18.2	2.7	2.4	14.5	9.6
Machinery	2.5	5.2	0.48	Underweight	21.1	19.6	1.6	16.3	14.8	2.3	7.3	9.1	10.7
Insurance	2.5	2.5	1.00	Neutral	15.4	15.8	1.2	12.5	9.7	3.7	66.9	26.5	12.2
Retail	2.5	4.4	0.57	Underweight ↓	9.7	10.7	2.2	23.2	20.1	1.4	12.0	10.1	10.6
Other products	2.0	2.3	0.88	Neutral	14.8	13.6	2.0	17.8	19.4	2.5	5.4	-5.4	10.4
Chemicals	2.0	5.8	0.34	Underweight	10.8	10.0	1.4	15.9	13.9	2.4	2.9	15.6	10.4
Construction	2.0	2.2	0.92	Neutral	29.2	28.3	1.1	11.5	11.1	3.4	3.3	6.1	9.6
Precision instruments	2.0	2.3	0.88	Neutral ↑	4.2	3.9	2.7	17.3	21.1	1.3	-3.1	10.9	13.0
Electric power & gas	1.3	1.4	0.92	Neutral	28.9	30.5	0.8	6.7	8.4	1.9	-	-17.9	9.1
Iron & steel	1.2	1.0	1.24	Neutral	44.5	44.7	0.7	7.5	8.7	4.4	-11.3	-15.2	8.2
Real estate	1.1	1.9	0.57	Underweight	15.1	15.0	1.2	11.9	11.0	2.6	2.9	9.9	10.6
Other financing business	1.0	1.2	0.81	Neutral	26.9	26.4	1.1	11.4	10.2	3.3	10.4	11.4	10.5
Rubber products	0.8	0.7	1.12	Neutral	24.9	21.2	1.2	10.8	10.2	3.5	24.1	6.6	11.3
Securities	0.8	0.8	1.01	Neutral	23.8	23.4	0.8	13.1	11.9	3.9	58.3	6.9	6.6
Marine transportation	0.8	0.7	1.17	Neutral	27.1	24.7	0.8	7.6	9.0	4.1	-73.6	-10.1	8.8
Non-ferrous metals	0.5	0.6	0.79	Neutral	0.0	-0.5	0.7	12.6	10.0	2.9	-18.3	25.0	7.2
Air transportation	0.5	0.5	1.09	Neutral	1.9	1.8	1.5	12.4	12.4	2.0	91.8	0.0	12.4
Others	2.0	2.9	0.69				NA	NA	NA	NA	NA	NA	NA

Note: Neutral weight ratio A/B from 0.75 to 1.25 for neutral (N), A/B over than 1.25 for overweight (OW), A/B less than 0.75 for underweight (UW), neutral ratio less than 1% is not shown in the table, as of 26 October Source: Mizuho Securities Equity Research

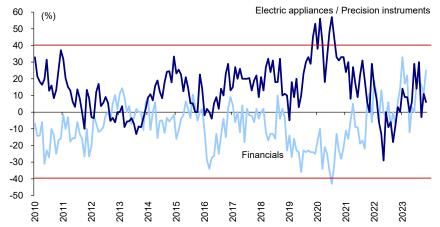


## Domestic institutional investors' sector allocation

Fund allocation for electric appliances, transportation equipment, and banks



Net overweight on financials and electric appliances/precision instruments in QUICK Monthly Survey



Note: Weight calculated using market cap; total for unit investment trusts, open investment trusts Source: Mizuho Securities Equity Research, based on Investment Trusts Association Note: Overweight - Underweight Source: Mizuho Securities Equity Research, based on QUICK Monthly Survey

#### Domestic institutional investors' sector allocation

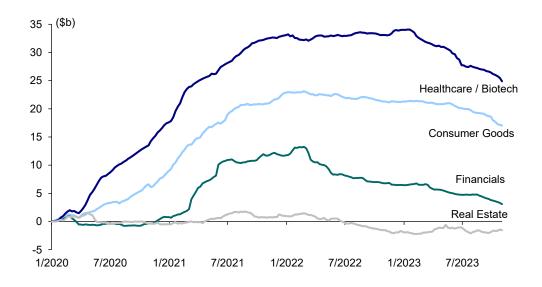
(%)							Survey						
Sector	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23
Materials	0	-3	0	-6	9	6	-6	-7	0	0	0	-7	-13
Iron & steel / Machinery	-3	-11	6	9	13	6	9	4	-3	0	3	0	0
Automobile	-12	-6	-25	-14	-6	-9	0	7	11	19	0	7	0
Construction / Real estate	-3	0	-6	0	-19	3	3	4	-3	-11	16	7	-6
Pharmaceuticals / Foods	15	0	-11	-6	-6	9	-9	-4	-17	-22	-13	-11	3
Electric appliances / Precision instruments	3	0	14	9	9	0	6	29	14	30	-3	11	6
Utilities	-21	-11	-14	-6	-6	-15	-12	-21	-20	-22	-13	-15	-19
Communication	6	9	3	0	-6	0	0	-4	3	-7	-6	4	0
Consumption	9	9	0	-3	-9	12	6	-7	-3	-4	0	-7	3
Financial	6	14	33	17	22	-12	3	0	17	19	16	11	25
Valid responses	33	35	36	35	32	34	34	28	35	27	31	27	32

Note: Overweight - Underweight

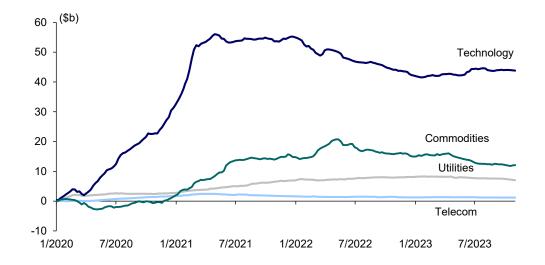
Source: Mizuho Securities Equity Research, based on QUICK Monthly Survey



Global sector fund flow: Real Estate, Financials, Consumer goods, and Healthcare / Biotech

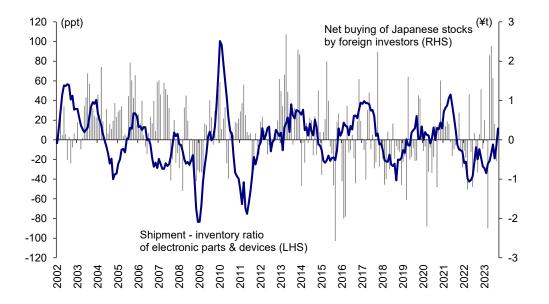


#### Global sector fund flow: Utilities, Telecom, Technology, and Commodities



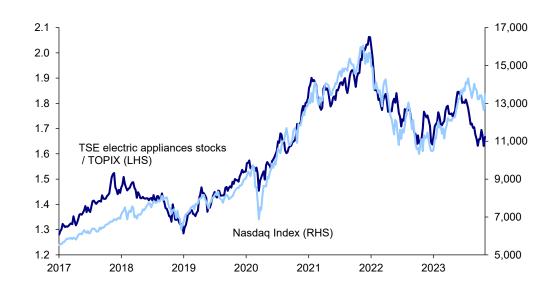
Note: As of 1 November. Data are based on cumulative totals from 2020 Source: Mizuho Securities Equity Research, based on EPFR Global data

Note: As of 1 November. Data are based on cumulative totals from 2020 Source: Mizuho Securities Equity Research, based on EPFR Global data Change in electronic parts & devices shipments and inventories and net buying of Japanese stocks by foreign investors



Note: As of the fourth week of October for net buying of Japanese stocks by foreign investors Source: Mizuho Securities Equity Research, based on METI data

Relative performance of TSE electric appliances stocks to TOPIX vs. Nasdaq

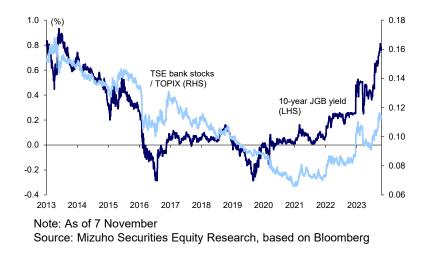


Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

MIZUHO Mizuho Securities

## **Overweight on banks: Focus on regional bank reform**

10Yr JGB yield and performance of TSE bank stocks relative to TOPIX



#### Regional bank stocks in which SBI Holdings and activists are major investors

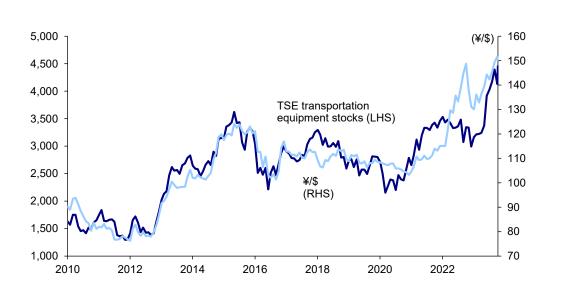
								FY22		Toyo Keizai for FY		Latest		End-M	1ar 2023	Ownershi the end Ma		Change of end End Marr-2	
Code	Company	HQ place	Share price M (¥)	arket cap (¥b)	ADV: 60D (¥m)	YTD price change (%)	Actual PBR (X)	Actual ROE (%)	Shareholders' equity ratio (%)	Forecast PER (X)	NP change (%)	Foreign ownership (%)	Major shareholder	Sharehol der rank	Ownership (%)	Total of major banks	Total of major life insurers	maior banks	Total of major life insurers
7150	Shimane Bank	Shimane	550	8.4	9.3	18.5	0.46	2.7	3.4	14.0	-21.1	0.6	SBI Regional Banks HD	1	20.76	0.0	0.0	0.0	0.0
8537	Taiko Bank	Niigata	1,466	14.2	41.7	17.8	0.19	1.7	4.5	13.3	-16.4	4.7	SBI Regional Banks HD	5	2.83	0.9	2.8	-0.4	-0.1
7161	Jimoto HD	Miyagi	478	32.3	19.7	8.1	0.59	NA	2.9	7.6	Profit	1.4	SBI Regional Banks HD	1	17.00	0.8	0.3	-0.1	0.3
8338	Tsukuba Bank	Ibaraki	298	45.5	171.3	25.7	0.44	2.1	3.3	7.5	57.5	7.4	SBI Regional Banks HD	9	0.70	0.0	0.4	-1.2	0.0
8364	Shimizu Bank	Shizuoka	1,692	19.7	26.6	9.2	0.27	1.9	3.9	16.4	-18.6	5.5	SBI Securities	10	1.54	0.0	0.0	0.0	0.0
8398	Chikuho Bank	Fukuoka	1,478	9.2	2.4	6.7	0.28	1.8	3.7	11.3	36.0	0.0	SBI Regional Banks HD	4	2.92	0.9	0.0	0.0	0.0
8558	Towa Bank	Gunma	701	31.3	61.6	24.7	0.25	3.4	4.9	11.3	-43.8	10.4	SBI Regional Banks HD	8	1.00	0.0	0.0	0.0	0.0
8562	Fukushima Bank	Fukushima	276	7.7	53.6	7.0	0.32	3.4	2.9	15.4	-42.4	2.0	SBI Regional Banks HD	1	17.87	0.0	0.0	0.0	0.0
7381	Hokkoku Financial HD	lshikawa	4,765	120.1	434.6	5.0	0.52	3.6	4.1	10.7	28.1	12.2	Ariake Master Fund	-	1.24	0.0	8.4	0.0	8.4
8358	Suruga Bank	Shizuoka	648	150.4	903.9	53.2	0.45	4.0	7.4	17.7	-19.6	14.8	Ariake Master Fund	-	6.10				
8418	Yamaguchi FG	Yamaguchi	1,391	326.4	975.8	61.5	0.51	2.9	5.0	13.6	34.1	16.5	Ariake Master Fund	-	1.08	0.0	4.9	0.0	-1.9
8541	Ehime Bank	Ehime	1,134	44.7	58.8	23.8	0.35	4.1	4.4	9.5	-12.8	10.3	Ariake Master Fund	-	1.69	0.0	1.5	0.0	0.0
8369	Chiba Kogyo Bank	Chiba	989	65.0	363.1	117.4	0.50	3.8	5.2	9.6	-1.2	10.6	Ariake Master Fund	-	13.64	15.4	1.9	0.0	0.0
8381	San-In Godo Bank	Shimane	1.042	163.6	364.6	34.1	0.51	4.6	4.5	10.1	4.8	14.8	Nippon Value Investors	-	3.66	0.6	8.4	0.6	-1.1

Note: As of 6 November for share prices and earnings. Based on the latest large shareholders report for Ariake Master Fund and Silchester and Nippon Value Investors. Ownership of major banks and insurers is based on Toyo Keizai Large Sharholders' List for FY21. Major banks include Mizuho Bank, Sumitomo Mitsui Banking, Mitsubishi UFJ Bank. Major life insurers include Sumitomo Life, Dai-ichi Life, Nippon Life, Meiji Yasuda Life. This is not a list of our recommendations

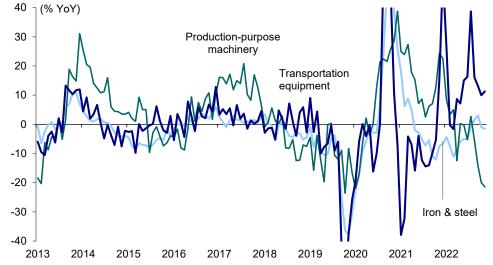
Source: Mizuho Securities Equity Research, based on QUICK Astra Manager and Toyo Keizai



# Neutral on autos: Not only weak yen but also recovery of production is positive for auto stocks



#### Industrial production by item



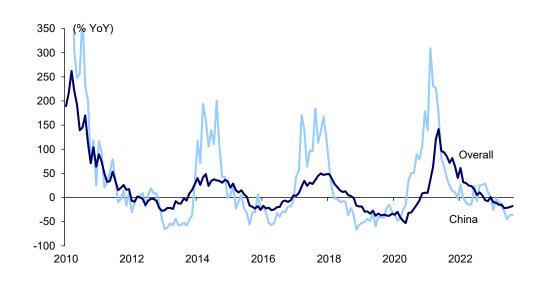
Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

TSE auto stock index and ¥/\$ rate

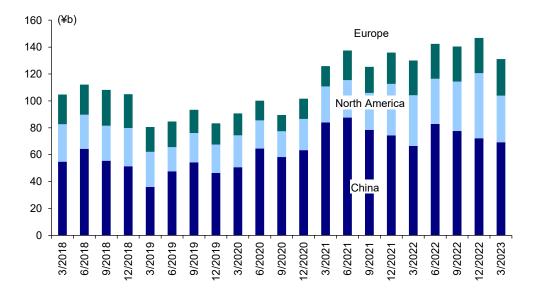
Source: Mizuho Securities Equity Research, based on METI

## Underweight machinery: negative impact from slowing Chinese economy

Machine tool orders



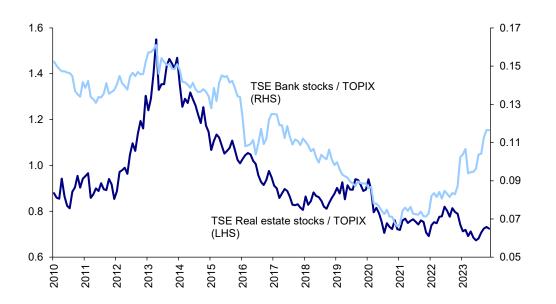
Japan's robot export value by region



Source: Mizuho Securities Equity Research, based on Japan Machine Tool Builders' Association

Source: Mizuho Securities Equity Research, based on Japan Robot Association

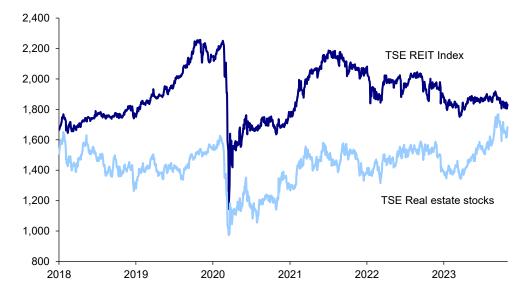




Relative performance of TSE real estate

stocks and bank stocks to TOPIX

#### TSE real estate stocks and TSE REIT Index



Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg



### Stocks that tend to outperform/underperform when the 10Yr JGB yield rises

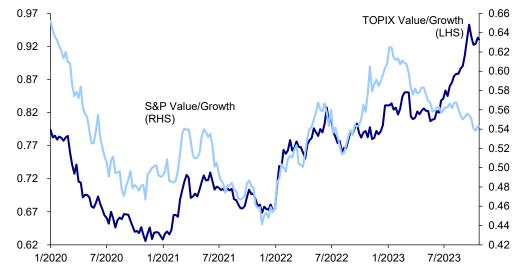
	Stocks that tend to outperfor	m when the 10-year J	GB yield rises			Stocks that tend to underperform	n when the 10-year	,	
		Bond yield Market cap sensitivity Code Company Sector (¥) sensitivity Code Company Sector			Market	Bond yiek			
Code	Company	Sector	(¥)		Code	Company	Sector	cap	sensitivity
				(t-value)				(¥)	(t-value
8795	T&D HD	Insurance	920.6	5.8	3626	TIS	Info & Comm	928.0	-5.4
8750	Dai-ichi Life HD	Insurance	2,652.9	5.2	4739	Itochu Techno-Solutions	Info & Comm	766.8	-4.5
8369	Bank of Kyoto	Banks	406.5	4.6	8056	BIPROGY	Info & Comm	354.8	-4.1
4183	Mitsui Chemicals	Chemicals	613.3	4.3	8804	Tokyo Tatemono	Real Estate	386.5	-4.1
7167	Mebuki Financial Group	Banks	322.4	4.2	9719	SCSK	Info & Comm	646.9	-4.0
3405	Kuraray	Chemicals	392.5	4.0	6841	Yokogaw a Electric	Electric Appl	650.9	-4.0
3099	lsetan Mitsukoshi HD	Retail Trade	516.6	3.9	9766	Konami Group	Info & Comm	878.2	-4.0
6471	NSK	Machinery	402.4	3.5	4704	Trend Micro	Info & Comm	913.8	-3.8
8331	Chiba Bank	Banks	672.8	3.5	7164	Zenkoku Hosho	Other Finc Bus	342.6	-3.8
7186	Concordia Financial Group	Banks	573.4	3.3	6532	BayCurrent Consulting	Services	718.8	-3.7
6503	Mitsubishi Electric	Electric Appl	2,833.2	3.3	1721	COMSY'S HD	Construction	341.8	-3.6
7182	Japan Post Bank	Banks	3,802.0	3.2	9086	Hitachi Transport System	Land Transprt	746.8	-3.5
7201	Nissan Motor	Transport Equip	1,948.3	3.0	2802	Ajinomoto	Foods	2,361.2	-3.5
8354	Fukuoka Financial Group	Banks	507.9	2.9	4385	Mercari	Info & Comm	465.3	-3.4
2784	Alfresa HD	Wholesale Trd	326.0	2.8	2897	Nissin Foods HD	Foods	1,075.9	-3.4
7267	Honda Motor	Transport Equip	5,912.5	2.8	8802	Mitsubishi Estate	Real Estate	2,436.7	-3.4
6273	SMC	Machinery	4,157.4	2.7	8830	Sumitomo Realty & Development	Real Estate	1,642.0	-3.3
7203	Toyota Motor	Transport Equip	31,626.6	2.7	3289	Tokyu Fudosan HD	Real Estate	503.9	-3.3
7261	Mazda Motor	Transport Equip	671.6	2.6	9468	Kadokaw a	Info & Comm	359.0	-3.3
8601	Daiw a Securities Group	Sec&Cmdty Futr	921.2	2.5	4151	Kyow a Kirin	Pharmaceutical	1,657.8	-3.2
6481	ТНК	Machinery	338.8	2.5	8801	Mitsui Fudosan	Real Estate	2,491.5	-3.2
3861	Oji HD	Pulp & Paper	538.6	2.5	2412	Benefit One	Services	320.8	-3.1
5803	Fujikura	Nonfer Metal	317.2	2.4	2327	NS Solutions	Info & Comm	305.2	-3.0
8308	Resona HD	Banks	1,540.7	2.4	7832	Bandai Namco HD	Other Products	1,954.7	-3.0
5411	JFE HD	Iron & Steel	959.8	2.4	1928	Sekisui House	Construction	1,708.6	-2.9
5802	Sumitomo Electric Industries	Nonfer Metal	1,238.5	2.3	2282	NH Foods	Foods	376.3	-2.9
8031	Mitsui	Wholesale Trd	6,349.2	2.2	2871	Nichirei	Foods	379.7	-2.8
4004	Show a Denko	Chemicals	402.3	2.1	3923	Rakus	Info & Comm	309.2	-2.8
6976	Taiyo Yuden	Electric Appl	551.5	2.1	7936	Asics	Other Products	575.3	-2.7
8233	Takashimaya	Retail Trade	307.9	2.1	9613	NTT Data	Info & Comm	2,826.0	-2.7
6113	Amada	Machinery	380.3	2.1	2002	Nisshin Seifun Group	Foods	481.2	-2.7
9706	Japan Airport Terminal	Real Estate	586.8	2.0	6755	Fujitsu General	Electric Appl	342.8	-2.5
6201	Toyota Industries	Transport Equip	2,414.5	2.0	8591	ORIX	Other Finc Bus	2,717.9	-2.4
9202	ANA HD	Air Transport	1,413.2	2.0	4204	Sekisui Chemical	Chemicals	858.2	-2.4
6326	Kubota	Machinery	2,328.4	2.0				000.2	2.1
7259	Aisin	Transport Equip	1,081.5	2.0					
3197	Skylark HD	Retail Trade	361.5	2.0					

Note: TSE Prime listed companies with market cap of at least ¥300b. Bond yield sensitivity (t-value) is a regression coefficient when the residual return estimated from the weekly returns of each stock is regressed on the interest rate change range of the same week. Estimated based on the latest 52 weeks of data. Companies that tend to outperform when 10-year JGB yield rise have a Bond yield sensitivity (t-value) of 2.0 or more (displayed in order of increasing t-value). Companies that tend to underperform when 10-year JGB yield rise have a Bond yield sensitivity (t-value) of -2.4 or less (displayed in order of decreasing t-value order). Data as of 8 December. This is not a list of our recommendations

Source: Mizuho Securities Equity Research, based on Nikkei and Toyo Keizai



#### ■ TOPIX and S&P500: Value / Growth



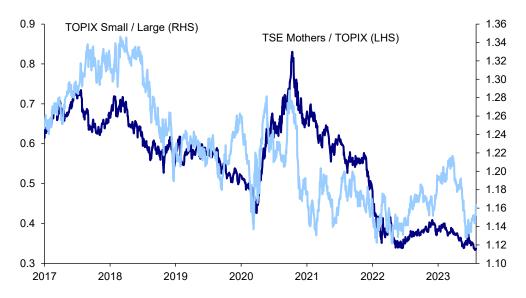
Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

TOPIX Value and TOPIX Growth

Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

## Underweight small- and mid-cap stocks in the short term

#### Relative performance of TSE Mothers to TOPIX, TOPIX Small index to Large index



Note: As of 7 November Source: Mizuho Securities Equity Research, based on Bloomberg

### Companies from "small- and mid-cap stock of the week"

Price change

		Report release		Share price	Market cap	after release
Code	Company	date	Listing date	(¥)	(¥b)	date
				(.)	()	(%)
8769	ARM	1-Apr-22	13-Dec-06	464	8.0	-23.7
6028	Techno Pro HD	8-Apr-22	15-Dec-14	3,250	352.4	-2.3
3328	BEENOS	15-Apr-22	8-Jul-04	1,619	21.3	-23.6
9260	Nishimoto Wismettac HD	22-Apr-22	29-Sep-17	4,885	70.1	82.2
6078	Value HR	6-May-22	4-Oct-13	1,270	33.9	-5.9
7366	LITALICO	13-May-22	1-Apr-21	2,101	75.0	-11.4
6035	IR Japan HD	20-May-22	2-Feb-15	2,306	41.1	-45.0
2130	Members	27-May-22	2-Nov-06	1,211	16.3	-60.3
2780	Komehyo HD	3-Jun-22	12-Sep-03	5,440	61.2	132.7
6358	Sakai Heavy Industries	10-Jun-22	24-Sep-64	5,420	23.9	78.6
6727	Toho Titanium	17-Jun-22	24-Apr-03	603	95.3	-25.7
5857	Asahi HH	24-Jun-22	1-Apr-09	1,945	155.0	-6.0
3010	Polaris HD	1-Jul-22	2-Oct-61	168	20.7	68.0
6104 8130	Shibaura Machine Sangetsu	8-Jul-22 15-Jul-22	1-Aug-49 11-Nov-81	4,090 3,050	110.3 180.6	53.0 90.5
6328	Ebara Jitsugyo	22-Jul-22	9-Nov-98	2.822	36.5	21.7
3548	Baroque Japan	22-Jul-22 29-Jul-22	1-Nov-16	2,022	30.5	3.3
9214	Recovery International	5-Aug-22	3-Feb-22	2,427	31.0	16.3
4326	Intage HD	12-Aug-22	29-Nov-01	2,213	89.5	39.2
5031	MOI	19-Aug-22	27-Apr-22	334	4.7	-56.5
7550	Zensho HD	26-Aug-22	25-Aug-97	6,589	1,020.4	85.3
7140	PETGO	2-Sep-22	28-Apr-22	1,426	2.6	50.1
2162	nms HD	9-Sep-22	25-Oct-07	430	9.3	72.0
2998	Creal	16-Sep-22	28-Apr-22	3,900	22.8	228.3
3880	Daio Paper	30-Sep-22	4-Jan-69	1,297	219.2	11.8
8462	Future Venture Capital	7-Oct-22	10-Oct-01	699	6.2	9.9
2908	Fujicco	14-Oct-22	25-Dec-90	1,937	58.2	0.9
9552	M&A Research Institute	21-Oct-22	28-Jun-22	3,300	191.3	69.8
3252	Jinushi	28-Oct-22	8-Nov-07	1,932	35.3	-4.2
7599	IDOM	4-Nov-22	11-Dec-98	734	78.5	1.0
7037	Teno. HD	11-Nov-22	21-Dec-18	588	2.8	10.3
4267	Lightworks	18-Nov-22	9-Feb-22	1,007	5.0	-9.7
2163	Artner	25-Nov-22	26-Oct-07	1,783	18.9	68.5
1377	Sakata Seed	2-Dec-22	11-May-87	4,395	208.4	-2.7
4263	Susmed	9-Dec-22	24-Dec-21	1,550	25.8	-14.4
3135	Market Enterprise	16-Dec-22	17-Jun-15	1,209	6.4	20.7
7180	Kyushu FG	23-Dec-22	1-Oct-15	819	379.6	84.9
4293	Septeni HD	6-Jan-23	9-Aug-01	378	79.8	12.5
7504 3474	Kohsoku G-FACTORY	13-Jan-23 20-Jan-23	2-Aug-96 30-Sep-16	2,050 400	43.0 2.7	20.5 -12.3
7071	Anvis HD	20-Jan-23 27-Jan-23	9-Oct-19	2.642	258.9	-12.3
9562	Business Coach	3-Feb-23	20-Oct-19	1,350	256.9	-22.4
6069	Trenders	10-Feb-23	19-Oct-12	1,094	8.7	-42.0
2928	RIZAP	17-Feb-23	30-May-06	1,094	101.2	-42.7
4177	i-plug	24-Feb-23	18-Mar-21	1,448	5.7	34.2
7373	AIDMA HD	3-Mar-23	23-Jun-21	2,103	32.0	-50.7
6567	SERIO HD	10-Mar-23	2-Mar-18	650	4.1	-0.5
2884	Yoshimura Food HD	17-Mar-23	4-Mar-16	1,229	29.3	9.3
9274	KPP Group HD	24-Mar-23	26-Jun-18	712	52.2	13.6
3224	General Oyster	31-Mar-23	19-Mar-15	1,892	7.6	68.9
9259	TAKAYOSHI	7-Apr-23	24-Dec-21	1,294	7.2	7.4
8057	Uchida Yoko	14-Apr-23	10-Jan-64	6,800	70.9	36.4
2585	LIFEDRINK	21-Apr-23	21-Dec-21	3,755	48.8	17.0
3661	m-up HD	28-Apr-23	14-Mar-12	1,194	43.6	-2.8
6094	FREAKOUT HD	12-May-23	24-Jun-14	1,004	18.1	-24.4
3900	Crowdworks	19-May-23	12-Dec-14	1,459	22.6	-3.1
9994	Yamaya	26-May-23	14-Sep-94	3,065	33.2	15.2
3501	Suminoe Textile	2-Jun-23	14-May-49	2,288	17.6	4.0
2475	WDB HD	9-Jun-23	16-Mar-06	2,056	41.2	-6.1
7043	ALUE	16-Jun-23	11-Dec-18	1,020	2.6	-18.1
3489	Faith Network	23-Jun-23	16-Mar-18	1,507	15.0	-7.1
8387	Shikoku Bank	30-Jun-23	2-Apr-73	1,068	45.8	24.9
9344	Axis Consulting	7-Jul-23	28-Mar-23	1,523	7.5	-25.0
7906	Yonex	14-Jul-23	22-Feb-94	1,626	152.2	16.0
3625	Techfirm HD	21-Jul-23	27-Mar-08	546	4.1	-7.5
5255	Monstarlab HD	28-Jul-23	28-Mar-23	303	10.4	-59.8
3486	Global Link Management	4-Aug-23	13-Dec-17	2,072	16.6	36.9
2726 7068	PAL GROUP HD	10-Aug-23	14-Dec-01 5-Jul-19	1,921	177.8 26.7	-10.2 8.6
7068 4015	Feedforce Group Arara	18-Aug-23 25-Aug-23	5-Jul-19 19-Nov-20	1,022 890	26.7 10.5	8.6 13.5
4015 9337	Arara Toridori	25-Aug-23 1-Sep-23	19-Nov-20 19-Dec-22	2,410	10.5	-23.6
9337 3562	No.1	1-Sep-23 8-Sep-23	19-Dec-22 25-Nov-22	2,410	7.5	-23.6 -7.2
3562 7114	No.1 Foodison	8-Sep-23 15-Sep-23	25-Nov-22 16-Dec-22	1,026	7.1	-7.2
7114	Mirai Industry	22-Sep-23	21-Sep-06	3,260	83.5	0.0
	are prices are as of 22 Septembr				00.0	0.0
14016. 014	and photos are as or 22 depterrible	aa ia not a liSt Ul	ou recomment	uuuu10		

## Investment themes: focus on low-PBRs, anime and inbound-related stocks

Date of theme added	Code	Company	Date the company was mentioned in the report	Share price (¥)	Market cap (¥b)	Price change since the company was mentioned in the report (%)	1-month pric chang (%			
	1407	West HD	25-Jun-21	3.065	141.1	-17.6	-3.			
	8088	lwatani	24-Jan-20	-1	7,049 412.8 91.0					
24-Oct-19	9517	eRex	24-Oct-19	725	43.1	-49.1	-9 -6			
-	9519	RENOVA	24-Oct-19	1.046	82.8	9.4	-10			
	1803	Shimizu	27-Aug-21	1,037	771.2	30.9	-1			
•	6902	Denso	27-Aug-21	2,273	7,162.4	21.1	-10			
SE-listed companies as a whole are making slow progress in reducing cross shareholdings but changes DS's voting guidelines and asset managers' voting behavior may drive faster action 27-Aug-21 2,273 7,162.4 8801 Mitsui Fudosan 25-Aug-23 3,197 2,995.2		4.1	-4							
-	9006	Keikvu	25-Aug-23 1,251 345.0 -4.6							
	7184	First Bank of Toyama	26-Nov-21	943	60.6	248.0	-5 -4			
-	7186	Concordia FG	26-May-23	683	804.7	240.0	-4			
26-Nov-21	8337	Chiba Kogyo Bank	26-Nov-21	909	56.6	262.2	-4			
	7384	Procrea HD	20-INOV-21 22-Apr-22	1,908	54.7	7.6	-2			
-	2222	Kotobuki Spirits	24-Jun-22	1,955	304.2	35.0	-16			
In September, the number of foreign visitors to Japan recovered to 96% of the September 2019 level. On 24-Jun-22 3088 Matsukiyo/Cocokara & Co. 28-Apr-23 2,583			1,107.8	6.6	-4					
10 August, China lifted the ban on group tours to Japan, Sino-Japanese relations are worsening 9021 West Japan Railway 24-Feb-23 5,655 1,379.8					8.1	-13				
	9706	Japan Airport Terminal	27-May-22	6,168	574.5	16.8	-2			
-	2674	Hard Off	23-Dec-22	1,438	20.1	7.3	-6			
23-Dec-22	2681	Geo HD	23-Dec-22	2,228	88.3	7.5	-8			
23-Dec-22	3093	Treasure Factory	23-Dec-22	1,117	27.2	-10.5	-18			
	7685	BuySell Technologies	23-Dec-22	3,310	48.3	-38.5	-3			
	4751	CyberAgent	27-Jan-23	769	389.1		-3.			
·- · · · ·	4816	Toei Animation	27-Jan-23	13,020	546.8	546.8 -4.8	-2.			
27-Jan-23	7974	Nintendo	27-Jan-23	6.116	7,942,8	7,942.8         8.6           410.7         19.8				
-	9468	Kadokawa	27-Jan-23	2,897						
f mid-July, about 30% of Prime Market firms had responded to TSE requests regarding low PBRs.			24-Feb-23	3,658	734.7	14.3	-5.			
-	5020	Mitsui Chemical ENEOS HD	24-Feb-23	545	1.652.3	17.5	-11			
24-Feb-23	5201	AGC	24-Feb-23	5,029	1,143.8	-0.8	-5			
-	6925	Ushio	24-1 eb-23 26-May-23	1,837	226.8	-0.8	-5			
6501				8,705	8.071.0	16.3	-10			
-		Hitachi	28-Apr-23	-7	- ,	24.8				
28-Apr-23	8035	Tokyo Electron	28-Apr-23	19,340	9,121.4		-4			
	8306	MUFG	28-Apr-23 28-Apr-23	1,227	15,561.5	43.8	-6			
9432 NTT				174	15,710.5	4.5	-4			
-	2146	UT Group	28-Jul-23	1,891	74.4	-32.2	-21			
28-Jul-23	2427	Outsourcing	28-Jul-23	1,075	135.5	-23.1	-7			
20 00. 20	2462	LIKE	28-Jul-23	1,340	27.4	-18.4	-14			
	4433	Hito Communications HD	28-Jul-23	1,196	21.4	-22.0	-14			
	4180	Appier Group	28-Jul-23	1,250	127.2	-23.8	-25			
28-Jul-23	4062	lbiden	28-Jul-23	7,203	1,014.6	-15.5	-6.			
20-5ui=25	6723	Renesas Electronics	28-Jul-23	2,106	4,124.5	-20.1	-4.			
	9984	SoftBank Group	28-Jul-23	6,044	8,884.7	-14.8	-5.			
	1712	Daiseki Eco Solution	29-Sep-23	991	16.7	-15.6	-16.			
20.0 22	2204	Nakamuraya	29-Sep-23	3,055	18.3	-1.0	-1.			
29-Sep-23	4100	Toda Kogyo	29-Sep-23	1,690	10.3	-11.7	-12.			
	7455	Paris Miki HD	29-Sep-23	338	18.9	-12.4	-15			
	2914	Japan Tobacco	27-Oct-23	3,455	6.910.0	NA	0.			
-				- ,	- /		-9.			
27-Oct-23							-9.			
-							-9.			
	27-Oct-23	27-Oct-23 5938 8316	27-Oct-23 5938 LIXIL	27-Oct-23 5938 LIXIL 27-Oct-23	27-Oct-23 5938 LIXIL 27-Oct-23 1,639	27-Oct-23 5938 LIXIL 27-Oct-23 1,639 470.6	27-Oct-23 5938 LIXIL 27-Oct-23 1,639 470.6 NA			

Source: Mizuho Securities Equity Research, based on Bloomberg



## Model portfolio by Mizuho Securities Equity Research

										FY2	023 Mizuho Secu	rities Forecast	
				Marilantana	Data	Price change	Price change	1-month	Foreign		ND	den de de la Erre	
Code	Company	Sector	Share price	Market cap	Date of	since addition	based on	price change	ownership For		0	vidend yield Fore	
			(¥)	(¥b)	addition	(%)	addition/deleti on	(%)	ratio (%)	(x)	(%)	(%)	(%)
1605	Inpex	Mining	2,138	2,964.0	29-Sep-23	-5.3	0.5	-8.0	28.7	7.6	-18.0	3.5	9.4
2502	Asahi Group HD	Foods	5,297	2,685.6	25-Aug-23	-2.9	2.2	-5.7	37.0	16.7	6.2	2.2	7.6
2802	Ajinomoto	Foods	5,533	2,885.1	27-Jan-23	30.1	30.1	-4.1	30.6	28.8	6.3	1.4	12.5
3088	MatsukiyoCocokara	Retail Trade	2,583	1,107.8	26-May-23	5.6	10.8	-3.4	35.0	22.0	21.3	1.4	9.9
4062	lbiden	Electric Appl	7,203	1,014.6	28-Jul-23	-15.5	-7.3	-7.0	31.8	25.8	-25.3	0.6	9.0
4183	Mitsui Chemicals	Chemicals	3,658	734.7	30-Jun-23	-13.5	16.5	-7.0	30.6	8.3	0.6	3.8	10.2
4307	Nomura Research Institute	Info & Comm	3,669	2,180.0	26-May-23	3.9	-7.3	-9.0	34.9	26.0	8.1	1.3	20.5
4503	Astellas Pharma	Pharmaceutical	1,924	3,481.8	27-Jan-23	-0.7	-0.7	-7.9	43.3	23.2	50.8	3.6	9.5
4543	Terumo	Prec Instrument	3,945	2,949.6	27-Oct-23	NA	-25.1	0.4	33.8	27.3	20.1	1.1	9.3
4768	Otsuka	Info & Comm	5,816	1,105.1	26-May-23	12.9	1.6	-8.1	27.8	24.0	14.8	2.4	14.0
6479	MINEBEA MITSUMI	Electric Appl	2,279	973.3	27-Jan-23	1.5	1.5	-6.2	37.2	16.5	-26.6	1.2	8.6
6501	Hitachi	Electric Appl	8,705	8,071.0	27-Jan-23	26.0	26.0	-9.8	46.1	14.9	-16.8	1.8	10.6
6723	Renesas Electronics	Electric Appl	2,106	4,124.5	28-Jul-23	-20.1	-3.4	-5.7	38.7	11.5	28.5	0.0	18.5
6758	Sony Group	Electric Appl	12,245	15,441.9	27-Jan-23	5.3	5.3	0.2	57.5	17.0	-4.5	0.7	12.9
6841	Yokogawa Electric	Electric Appl	2,671	717.4	27-Jan-23	18.1	18.1	-7.5	39.8	14.7	23.3	1.3	12.3
6902	Denso	Transport Equip	2,273	7,162.4	27-Jan-23	30.7	30.7	-9.2	20.1	13.6	57.3	2.3	10.5
7203	Toyota Motor	Transport Equip	2,595	42,329.2	30-Jun-23	12.4	10.1	-4.1	18.2	9.3	53.3	2.5	12.7
7269	Suzuki Motor	Transport Equip	5,779	2,838.3	27-Jan-23	19.4	19.4	-4.6	35.5	10.3	22.3	2.2	12.4
7532	Pan Pacific International HD	Retail Trade	2,832	1,797.3	27-Jan-23	17.4	17.4	-8.8	56.9	23.6	8.1	0.7	14.8
8001	ITOCHU	Wholesale Trd	5,343	8,468.1	27-Jan-23	27.0	27.0	-3.6	36.7	9.4	2.4	3.0	16.2
8035	Tokyo Electron	Electric Appl	19,340	9,121.4	27-Jan-23	27.6	27.6	-2.9	39.7	28.5	-33.4	1.8	18.9
8306	Mitsubishi UFJ Financial Group	Banks	1,227	15,561.5	27-Jan-23	25.4	25.4	-5.5	31.1	10.9	20.9	3.3	7.6
8316	Sumitomo Mitsui Financial Group	Banks	7,117	9,519.2	27-Jan-23	22.7	22.7	-5.1	34.6	11.2	5.5	3.7	6.4
8795	T&D HD	Insurance	2,498	1,471.0	29-Sep-23	1.2	25.9	-2.2	39.0	14.5	-	2.8	9.3
8801	Mitsui Fudosan	Real Estate	3,197	2,995.2	27-Jan-23	31.5	31.5	-3.8	48.3	13.9	8.6	2.1	7.2
9021	West Japan Railway	Land Transprt	5,655	1,379.8	27-Jan-23	2.7	2.7	-10.1	26.7	16.7	-6.8	2.1	7.8
9432	Nippon Telegraph & Telephone	Info & Comm	174	15,710.5	27-Jan-23	11.9	11.9	-3.1	20.4	11.7	3.8	2.9	14.2
9503	Kansai Electric Power	Elec Powr & Gas	1,980	1,858.2	27-Jan-23	58.6	58.6	-9.3	19.9	4.9	1955.5	2.5	18.7
9983	Fast Retailing	Retail Trade	33,140	10,545.8	27-Jan-23	26.6	26.6	1.9	20.8	31.8	8.0	1.0	16.6
9984	SoftBank Group	Info & Comm	6,044	8,884.7	28-Jul-23	-14.8	-37.0	-4.0	24.0	4.1	-	0.7	21.6
Average						11.9	12.3	-5.7					
TOPIX cha	ange					12.2	12.2	-5.2					

Note: Data is as of 26 October. Taking a top-down approach, we select 30 stocks included in the MSCI ACWI with a market cap of at least ¥500b and a Buyrating by our analysts. Earnings forecasts are based on Mizuho Securities analysts' forecasts for FY23. Price change since addition/deletion is the change from previous day of the date of addition/deletion(TOPIX is change from 27 January 2023). 1-month price change is change from the previous report (28 September)

Source: Mizuho Securities Equity Research, based on Bloomberg



## **Companies Mentioned**

1605InpexBuy2502Asahi Group HoldingsBuy2802AjinomotoBuy3088MatsukiyoCocokara & Co.Buy4062IbidenBuy4183Mitsui ChemicalsBuy4307Nomura Research InstituteBuy4503Astellas PharmaBuy4543TerumoBuy4768OtsukaBuy6479MinebeaMitsumiBuy6501HitachiBuy6723Renesas ElectronicsBuy	¥2,129.5 ¥5,611 ¥5,371 ¥2,554.5 ¥6,742 ¥3,901
2802AjinomotoBuy3084MatsukiyoCocokara & Co.Buy4062IbidenBuy4183Mitsui ChemicalsBuy4307Nomura Research InstituteBuy4503Astellas PharmaBuy4543TerumoBuy4768OtsukaBuy6479MinebeaMitsumiBuy6501HitchiBuy	¥5,371 ¥2,554.5 ¥6,742
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4307Nomura Research InstituteBuy4503Astellas PharmaBuy4543TerumoBuy4768OtsukaBuy6479MinebeaMitsumiBuy6501HitachiBuy	¥3,901
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4543TerumoBuy4768OtsukaBuy6479MinebeaMitsumiBuy6501HitachiBuy	¥4,092
4768OtsukaBuy6479MinebeaMitsumiBuy6501HitachiBuy	¥1,783
6479MinebeaMitsumiBuy6501HitachiBuy	¥4,185
6501 Hitachi Buy	¥5,837
	¥2,647
6723 Renesas Electronics Buy	¥9,609
	¥2,248.5
6758 Sony Group Buy	¥13,155
6841 Yokogawa Electric Buy	¥2,769.5
6902 Denso Buy	¥2,339
7203 Toyota Motor Buy	¥2,832
7269 Suzuki Motor Buy	¥6,021
7532 Pan Pacific International Holdings Buy	¥3,023
8001 Itochu Buy	¥5,799

Code	Company Name	Recommendation	Price 7/11
8035	Tokyo Electron	Buy	¥21,215
8306	Mitsubishi UFJ Financial Group	Buy	¥1,260
8316	Sumitomo Mitsui Financial Group	Buy	¥7,288
8795	T&D Holdings	Buy	¥2,627.5
8801	Mitsui Fudosan	Buy	¥3,383
9021	West Japan Railway	Buy	¥5,877
9432	Nippon Telegraph and Telephone	Buy	¥174.9
9503	Kansai Electric Power	Buy	¥1,911
9983	Fast Retailing	Buy	¥34,400
9984	SoftBank Group	Buy	¥6,427

Note: NR = Not Rated Source: Mizuho Securities Equity Research

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