# Korean Corporates: Recovery In Credit Quality And ESG Initiatives

JunHong Park Director S&P Global Ratings 9 December 2021



**S&P Global** Ratings This report does not constitute a rating action

# **Key Takeaways**

- Credit quality has recovered and will remain steady for Korean corporates, as reflected in more positive rating actions this year compared with 2020.
- Demand for various export products including semiconductors and consumer durables will stay strong, even amid continuing COVID-19.
- Despite supply-chain disruptions, profitability remains robust for Korean automakers.
- ESG factors are becoming more important to Korean companies' strategies and investment decisions.
- We expect balanced and stable 2022 credit outlook for Korean corporates.

# I. Credit Quality Trend: Recovery Amid COVID-19



# Korean Corporates' Credit Quality Notably Recovered In 2021

- Positive rating actions outweigh negative rating actions in 2021 vs. 2019 and 2020.
- Improving profitability drives upside actions on Hyundai Motor Group, SK Hynix, LG Electronics and POSCO in 2021.

#### Positive Megative – -Net 20 15 10 5 # of actions 0 (5) (10) (15) (20)(25) 2020A 2016A 2017A 2018A 2019A 2021 YTD

### Major Rating Actions On Korean Corporates In 2021\*

Company	Date	То	From
S-Oil	Mar-2021	BBB/Stable	BBB/Negative
SK Hynix	Mar-2021	BBB-/Positive	BBB-/Stable
SK Telecom	Mar-2021	A-/Stable	A-/Negative
LG Electronics	Apr-2021	BBB/Positive	BBB/Stable
Magnachip Semiconductor	Apr-2021	B+/Stable	B/Positive
POSCO	Jun-2021	BBB+/Positive	BBB+/Stable
Hanjin International	Aug-2021	B-/Negative	CCC+/Negative
Hyundai Motor Group <sup>§</sup>	Sep-2021	BBB+/Stable	BBB+/Negative
E-Mart	Nov-2021	BBB-/Negative	BBB-/Watch Neg

\*As of Dec 1, 2021. §Hyundai Motor Group includes Hyundai Motor, Kia Corp., Hyundai Mobis, Hyundai Glovis and Hyundai Steel. A--Actual. YTD—Year To Date. Source: S&P Global Ratings.

### **S&P Global** Ratings

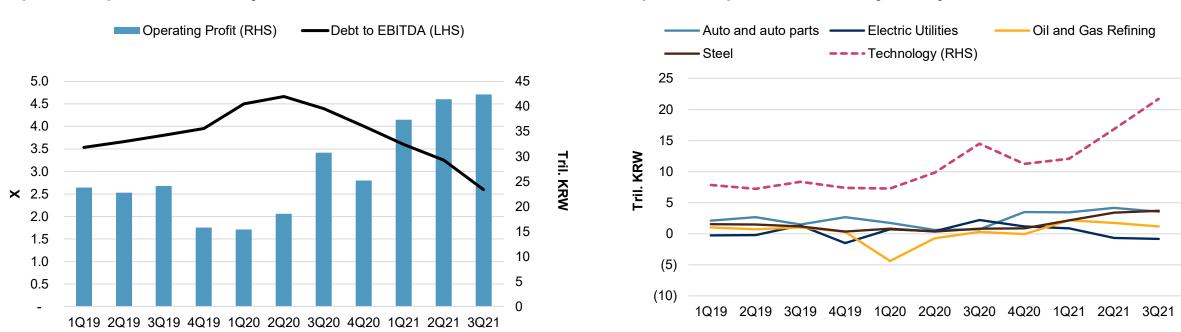
**Positive Rating Action Trend\*** 

# **Top 200 Korean Corporates' Financial Metrics Are Improving**

- Debt/EBITDA of top 200 Korean companies further recovered in 3Q21.
- Stronger profitability is behind the improvement in financial metrics.

**Top 200 Corporates Quarterly Debt to EBITDA\* Trend** 

- Rapid demand recovery for various products (e.g. semiconductor, consumer electronics) is driving strong profitability.



\*Top 200 corporates by asset size (excluding financial institutions and unlisted government-related entities), excluding Samsung Electronics. Annualized EBITDA (sum of last 4 quarters' EBITDA). §Top 200 corporates by asset size (excluding financial institutions and unlisted government-related entities). OP--Operating profit. Tril--Trillion. KRW--Korean won. RHS--Right hand scale. LHS--Left hand scale. Source: Capital IQ, S&P Global Ratings.

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## Top 200 Corporates<sup>§</sup> Quarterly OP By Sector

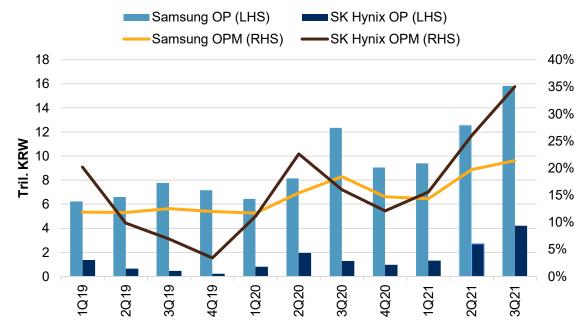
# II. Technology: Solid Performance On Strong Demand



## **Semiconductor Companies Benefit From COVID-19**

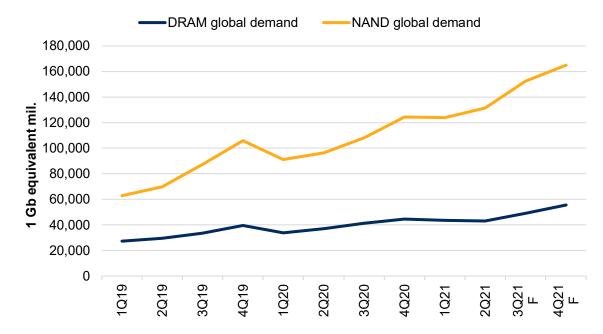
- Remote access and data processing/storage are spurring strong memory-chip demand.
- Operating profit grew 40% and 103% for Samsung and Hynix in 9M21, respectively, after 30%/85% YoY growth in 2020.
- S&PGR revised outlook on SK Hynix to positive from stable in March 2021.

## Profit, Margins Look Strong For Samsung, SK Hynix



Note: YoY—Year on year. OP--operating profit. OPM--operating profit margin. Tril.—Trillion. KRW--Korean won. LHS--Left hand scale. RHS--Right hand scale. Source: Company data, Omdia, S&P Global Ratings.

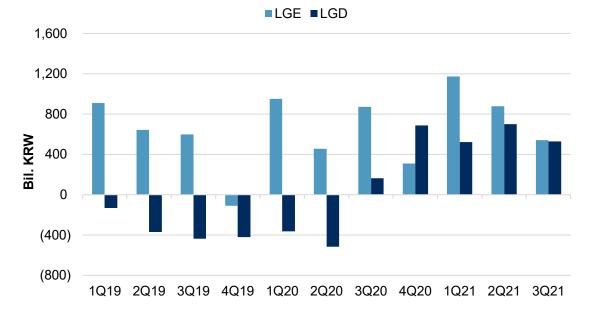
### Semiconductor Global Demand Is Solid



Gb--Gigabyte. Mil.--Million. Source: Company data, Omdia, S&P Global Ratings.

# LG Electronics Shows Strong Profitability Amid COVID-19

- Higher mix of premium consumer electronics is supporting LGE's strong operating performance.
- LG Display sustains robust performances since 2H20 owing to growing demand for display panels.
- We revised the outlook on LG Electronics to positive from stable in April 2021.



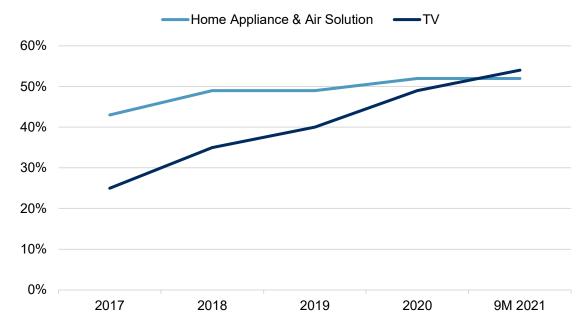
### LGE, LGD's Quarterly Operating Profits Back In Black

Bil.—Billion. KRW --Korean won. Source: Company data, S&P Global Ratings.

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## LGE's Increasing Premium Product Sales Portion



Source: Company data, S&P Global Ratings.

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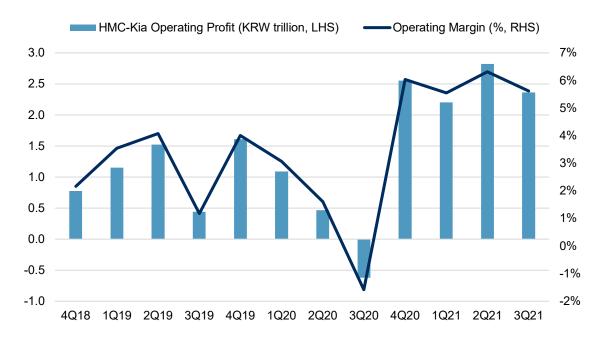
# III. Autos: Resilient Despite Supply Chain Disruptions



# **HMC-Kia Turning Around On Product Mix Improvements**

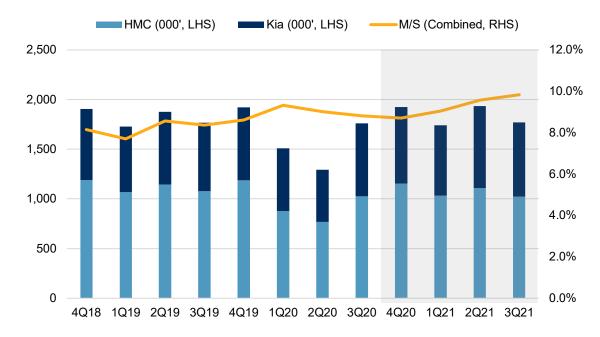
- HMC-Kia profitability improved substantially since 4Q20 on better product mix.
- HMC-Kia's market share has increased on good sales in the U.S., Korea, Europe, and emerging markets.
- However, sales in China remained weak with limited recovery prospects over the next one to two years.

### **Good Profitability Since 4Q20**



## Note: 3Q19 and 3Q20 results includes KRW0.7 trillion and KRW3.1 trillion one-off quality costs, respectively. KRW--Korean won. LHS--Left hand scale. RHS--Right hand scale. Source: Company Filings, S&P Global Ratings.

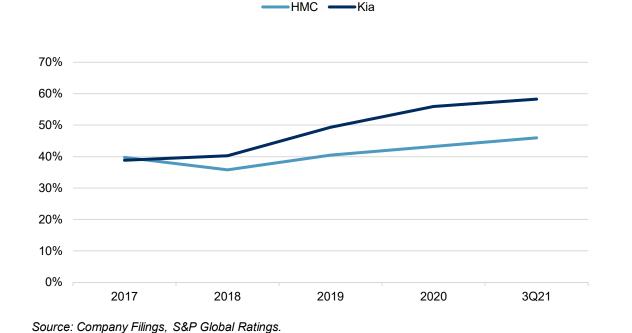
### HMC-Kia Gaining Market Share



Note: LHS--Left hand scale. RHS--Right hand scale. Source: Company Filings, S&P Global Ratings.

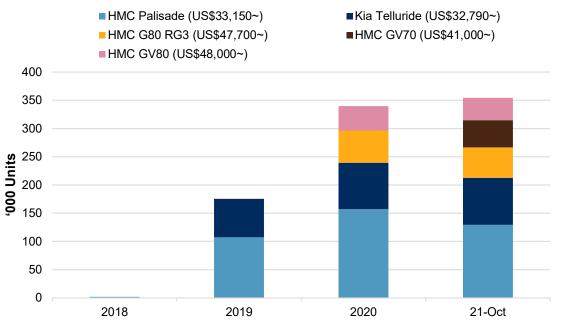
## **Increasing SUV Sales & New Premium Model Launches**

- Successful SUV line-up expansion and growth of premium brand (Genesis) are boosting performance.
- HMC-Kia saw strong ASP growth in both domestic and overseas markets.
- HMC-Kia's incentives in the U.S. market also showing a declining trend.



### SUV Sales Portion Increase For HMC-Kia (Volume Based)

### **New Premium Models Drive ASP Increases**



ASP--Average selling price. Source: Company Filings, S&P Global Ratings.

# **HMC-Kia Outlook Revised To Stable On Improving Profitability**

- EBITDA margin will be 8.0%-8.5% in 2021-2022, compared with about 5.2% in 2020 and 5.9% in 2019, supported by solid demand, continuous sales mix improvements and cost control measures.
- Uncertainty remains associated with (1) industry-wide chip shortage, (2) quality related costs, and (3) potential conflict with a labor union.
   However, the fundamental improvements will provide buffer against these risks.
- Key financial measures will likely remain solid. HMC and Kia together maintain a strong net cash position of over KRW20 trillion at the end of Sep 2021. We forecast HMC-Kia's discretionary cash flow to be around break-even in 2021-2022.



### Downside

We may lower the ratings on HMC and Kia if we downgrade the group credit profile. The group's auto business' (HMC including Kia) combined **EBITDA margin weakening below 8%** could lead to a downgrade. Some key contributing factors could be: (1) very severe production disruptions from chip shortage and pandemic-related restrictions; (2) market share erosion in the key markets; and (3) excessive financial(investments and higher costs) burden from green vehicle expansion.



We may upgrade HMC and Kia if the group's global market position in the auto business strengthens. Auto's combined <u>EBITDA margin</u> <u>rising to more than 10%</u> with market share gain, healthy inventory and incentive management, and successful green vehicles transition could drive such improvement.



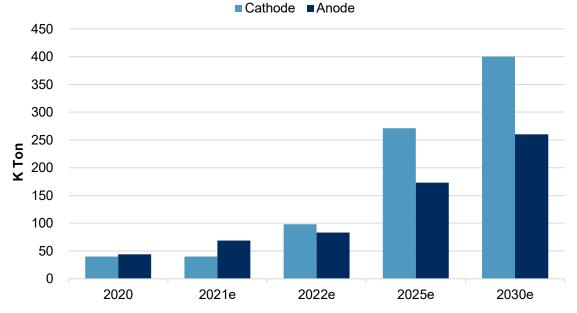
# IV. ESG initiatives: Rising Emphasis On ESG Factors



# **ESG Related Strategical Changes For Korean Corporates**

- Major Korean conglomerates are making strategic changes in business portfolios, to expand into environmental-friendly business areas (i.e., POSCO - EV battery material, LG Electronics – EV automotive parts).
- Recent strong operating performances are supporting their business diversification into ESG related areas.

## POSCO Chemical – EV Battery Material Capacity Expansion (cathode/anode)



## LG Electronics – Recent M&A transactions related to EVs

Transaction	Details
JV with Magna (Jul. 2021)	JV with Magna International (LG Magna e-Powertrain), which will provide <b>electric powertrains for EVs</b> (LGE's investment of about KRW500 billion)
ZKW Group (2018)	Acquired 70% stake of ZKW Group, Austria-based automotive
,	lighting and headlight systems provider (about KRW1.1 trillion)

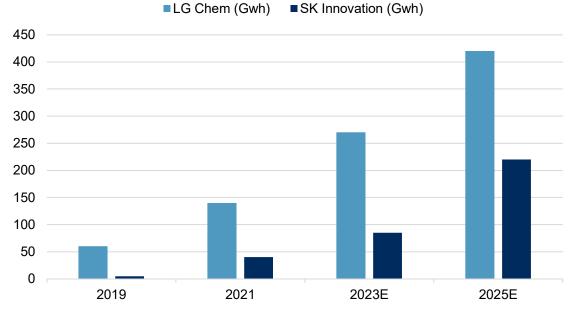
EV--Electric vehicles. Source: Company Filings, news reports, S&P Global Ratings.

#### K Ton--1,000 tons. E--Estimate. Source: Company Filings, S&P Global Ratings.

## **Business Portfolio Transformation On Korean EV Battery Makers**

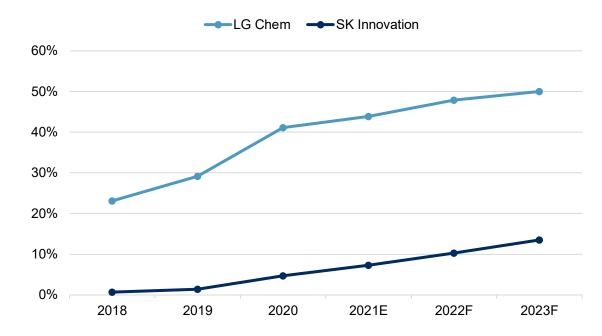
- Korean EV battery makers are aggressively investing on the back of close relationships with various global automakers.
- LG Chem and SK Innovation are rapidly shifting towards EV battery players from oil & chemical companies.
- Uncertainties remain on technological advancement, production stability, cost management, and supply-demand matching.

### Korean EV Battery Makers Aim To Triple Their Capacity By 2025



Note: Capacity figures are mostly estimates, LG Solution is the electric-vehicle battery subsidiary of LG Chem. Technology Co. Ltd. E—Estimate. Gwh--Gigawatt hours. Source: Company filings, News reports, S&P Global Ratings.

### **Revenue Contribution From Battery Business Is Rising**



E--Estimate. F--Forecast. Source: Company filings, News reports, S&P Global Ratings.

# SK E&S Shifting Focus To ESG Related Businesses

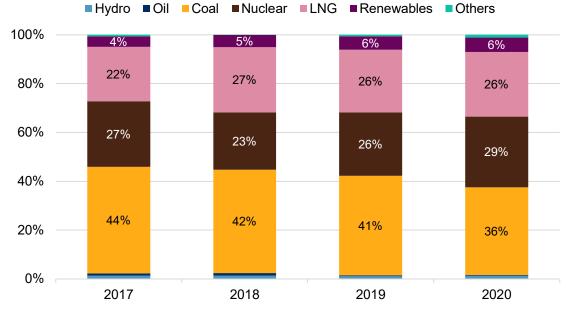
- SK E&S has shifted its business focus from 'LNG value chain' to 'hydrogen, renewable energy, and energy solution'.

Area of business	Investment / Target		
Hydrogen	<ul> <li>Spent US\$800 million to acquire 9.9% stake in U.S. hydrogen fuel cell systems provider Plug Power in Feb 2021.</li> </ul>		
	<ul> <li>To invest KRW500 billion to build hydrogen liquefaction plants (annual capacity of 30,000 tons) by 2023, as part of SK group's plans to build a vertically integrated hydrogen eco-system.</li> </ul>		
	<ul> <li>Partnered with Chinese state-owned power company Huadian, to expand its hydrogen business in China.</li> </ul>		
Renewable energy	<ul> <li>Targets to own 7GW of renewable energy (currently 2.5GW) and 1.2 million tons of carbon credits by 2025.</li> </ul>		
For summer solutions	<ul> <li>Announced investment of US\$400 million in U.S. leading energy solution firm Rev Renewables in Oct 2021.</li> </ul>		
Energy solution	<ul> <li>Announced acquisition of 47% stake in parking control solution provider Parking Cloud at KRW179 billion in Nov 2021, to secure infrastructure for mobility energy solution business such as EV charging business.</li> </ul>		
Green LNG	<ul> <li>Korea's first supply of "carbon-neutral LNG" (1.3 million tons) produced by CCS technology by 2025.</li> </ul>		

#### Source: Company Filings, S&P Global Ratings.

# **KEPCO Group Strongly Drives ESG Initiatives**

- Korean government focuses on reducing carbon emissions, plans to raise reduction target to 40% by 2030, from 26% previously.\*
- KEPCO aims to shift its power generation mix, replacing coal-based power to LNG and renewable energy.
- Changes in power generation mix and increase in raw materials price weighed on KEPCO's earnings.



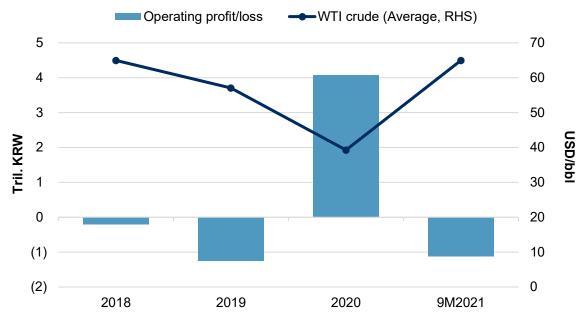
#### **KEPCO Power Generation-Mix Is Getting Cleaner**

Note: \*NDC (Nationally Determined Contributions), Oct 2021; carbon reduction target uses 2018 emissions volume as base. LNG--Liquefied Natural Gas. Source: South Korean Ministry of Trade, Industry and Energy, Company Filings, S&P Global Ratings.

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### **KEPCO – Operating Profit & WTI Trend**

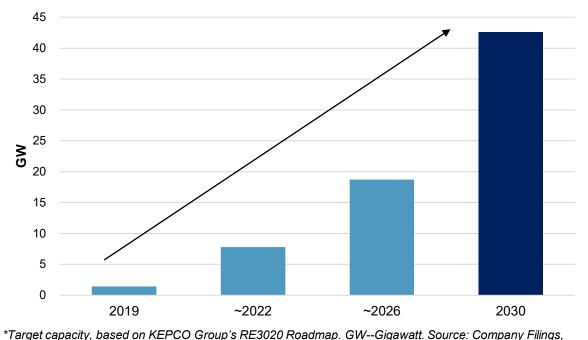


*Tril.--Trillion. KRW--Korean won. USD/bbl--US Dollar per barrel. WTI--West Texas Intermediate. Source: Company Filings, Bloomberg, S&P Global Ratings.* 

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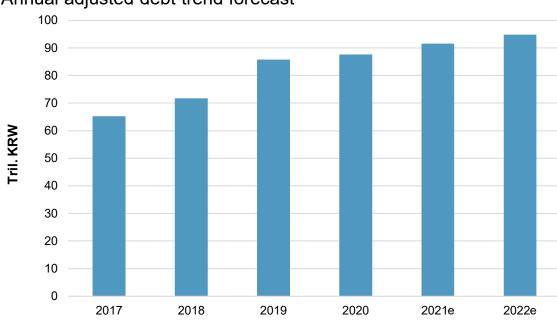
# **KEPCO's Aggressive Expansions Into Renewable Energy**

- Company targets to increase power capacity from renewables over 30x by 2030 vs. 2019.
- Rapid shift in power generation mix and capex burden will likely weigh on KEPCO's financial metrics in the mid-term.
- S&PGR lowered KEPCO's stand-alone credit profile to 'bbb-' from 'bbb' in Oct. 2021 reflecting weakening profitability and financial metrics.



### **KEPCO Renewable Power Target\* Points To Big Changes**

### **KEPCO's Debt Burden Slowly Growing**



Annual adjusted debt trend forecast

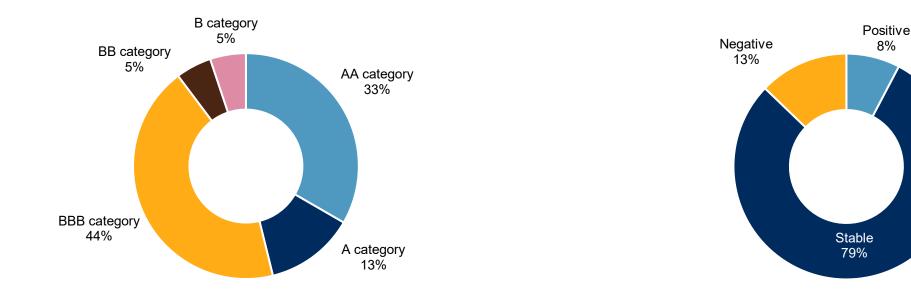
Tril.-- Trillion KRW --Korean won. E--Estimate. Source: Company Filings, S&P Global Ratings estimates.

## **S&P Global** Ratings

# V. Conclusion: Balanced 2022 Credit Outlook

## More Balanced 2022 Credit Outlook Amid Ongoing ESG Drive

- Korean companies are focusing more on ESG related areas such as EVs, renewable energy, and hydrogen.
- Favorable operating environment, particularly for export-oriented manufacturers due to strong demand.
- Aggressive financial policy could weigh on creditworthiness for some companies such as SK Innovation and E-Mart.
- About 13% of Korean companies have a negative outlook, while positive outlooks increased to 8% of total.



### **Outlook Distribution**

Note: As of Dec 1, 2021. S&P Global Rating rates 38 Korean companies including 13 government related entities (GREs). Source: S&P Global Ratings.

**Rating Distribution** 

# Appendix. S&P Korean Corporate Rating and Outlook

	S&P Issuer Credit Rating	
lssuer	LT	Outlook
Samsung Electronics Co. Ltd.	AA-	Stable
KT Corp.	A-	Stable
SK Telecom Co. Ltd.	A-	Stable
SK Broadband Co. Ltd.	A-	Stable
Naver Corp.	A-	Stable
POSCO	BBB+	Positive
LG Chem Ltd.	BBB+	Stable
Hyundai Motor Co.	BBB+	Stable
Kia Corp.	BBB+	Stable
Hyundai Mobis Co. Ltd.	BBB+	Stable
Hyudai Glovis Co. Ltd.	BBB+	Stable
LG Electronics Inc.	BBB	Positive
Hankook Tire Co. Ltd.	BBB	Stable

S&P Issuer Credit Rating	
LT	Outlook
BBB	Stable
BBB-	Positive
BBB-	Stable
BBB-	Negative
BBB-	Negative
BBB-	Negative
BB+	Stable
BB	Negative
B+	Stable
B-	Negative
	BBB         BBB         BBB         BBB-         BB+         BB         BB+         BB         B+

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114 B 41

Note: As of Dec 1, 2021, Excluding the government related entities. LT--Long-term. Source: S&P Global Ratings.

## Thank you

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