# Paper & Forest Products

ESG Evaluation Key Sustainability Factors

Submit Your Feedback
Online | Email | Phone

## **ANALYTICAL CONTACTS**

## Noemie de la Gorce

London

+ 44 20 7176 9836 noemie.delagorce@spglobal.com

#### Donald Marleau

Toronto

+ 1-416-507-2526 donald.marleau @spglobal.com

## Florence Devevey

Paris

+33-1-4075-2501 florence.devevey @spglobal.com



# **Approach**

Our key sustainability factors identify the most material environmental and social risks assessed in our ESG Evaluation. We assess the materiality¹ of those risks across the industry's value chain and reflect them in the weighting of our environmental and social factors. We also provide the quantitative indicators² used to assess a company's performance relative to its industry peers on each of those factors. For further information, please refer to our "Environmental, Social, And Governance Evaluation: Analytical Approach."

# Scope

The sector covers companies whose primary activity is harvesting timber or converting wood fiber and recycled cellulose fiber into pulp, paper, or converted wood products.

# Material Environmental Risks

Companies in this sector are exposed to material environmental risks across their value chain:

- Land and biodiversity impacts: forests are the main source of virgin raw materials for the paper and forest products industry. They also provide a wide range of ecosystem services, including carbon sequestration, water filtration and storage, pollution capture, soil quality, and habitat for most of the world's terrestrial biodiversity. The paper and forest products sector plays an important role in preserving those ecosystem services and the resulting global and local environmental benefits.
- Environmental impacts associated with pulp and paper manufacturing: these activities
  require significant amounts of energy, water, and chemicals and generate greenhouse gases,
  air emissions, waste, and water pollution, resulting in regulatory and reputational risks for the
  sector.

# **Environmental Factors: Weighting And KPIs**

The equal weighting of environmental factors reflects the multiple environmental risks associated with the manufacturing of paper and forest products, including energy, water use, and pollution. It also captures the importance of sustainable forest management in preserving the long-term resilience of forests and the associated ecosystem services.

In our ESG Evaluation, we use qualitative and quantitative indicators to inform our opinion on an entity's management of its environmental impacts relative to industry peers. Examples of qualitative indicators include an entity's policies and commitments to ensure sustainable land use in forests owned, leased and managed by the company and its suppliers. The main quantitative performance indicators are listed in the table below.

Weight	Key performance indicators	Other performance indicators
25%	<ul> <li>% of forestland covered by a sustainability certification</li> <li>% of fibre and timber sourced from suppliers which is covered by a sustainability certification</li> </ul>	<ul> <li>Number of threatened, vulnerable, endangered, and critically endangered species affected by operations</li> </ul>
	- Scope 1 emissions intensity (tCO2e, by output)	– Energy intensity (by output)
25%	- Scope 2 emissions intensity (tCO2e, by output)	– % of energy sourced from renewable sources
		<ul> <li>Source and amount of material scope 3 emissions</li> </ul>
	<ul> <li>SOx, NOx, and VOCs intensity (t, by output)</li> </ul>	- Wastewater discharged (m3, by output)
25%	<ul> <li>Number and cost of non-compliance with wastewater regulations</li> </ul>	<ul> <li>Absolute amount and % of waste that is hazardous</li> </ul>
		- % of waste that is recycled/reused/recovered
	- Water use intensity (m3, by output)	- Water withdrawals by source
25%	<ul> <li>Operations exposed to water-stressed regions (as % of COGS and plant locations)</li> </ul>	– % of water that is recycled
	25% 25% 25%	- % of forestland covered by a sustainability certification - % of fibre and timber sourced from suppliers which is covered by a sustainability certification - Scope 1 emissions intensity (tCO2e, by output) - Scope 2 emissions intensity (tCO2e, by output) - Scope 2 emissions intensity (tCO2e, by output) - Number and cost of non-compliance with wastewater regulations  - Water use intensity (m3, by output) - Operations exposed to water-stressed regions

spglobal.com/ratingsdirect Sept. 23, 2020

2

## **Material Social Risks**

Paper and forest products companies are exposed to material social risks across their value chain.

- Occupational health and safety: remains a primary concern at all stages of the production process, from tree logging to pulp and paper manufacturing.
- Relationships with local communities: paper and forest products companies are often a large employer in local communities. Companies in the industry engage with and invest in local communities to protect their license to operate. Measures range from engaging with community leaders, to investing in educational programs, public health services, and local amenities. Pulp and paper producers located close to populated areas can also be exposed to opposition from local communities and regulators resulting from concerns over air and water pollution, as well as odor and noise.
- Growing demand for sustainable products: we expect demand for sustainable paper and forest products to continue to increase and gradually become the norm. Producers that use certified and recycled fiber will be better positioned to capitalize on this trend.

# Social Factors: Weighting And KPIs

The equal weighting of communities, workforce and diversity, and safety management reflects our view that the management of these three factors is intrinsically linked. Companies in the industry increasingly recognize that safe working conditions can help build long-lasting relations with local communities, retain talent, and preserve their social license to operate. We consider customer engagement to be less material than the other social factors given the commoditized nature of most products.

In our ESG Evaluation, we use qualitative and quantitative indicators to inform our opinion on an entity's management of its social impacts relative to industry peers. Examples of qualitative indicators include the effectiveness of an entity's engagement policies to ensure high safety, labor, and human rights standards across the value chain, including for employees, contractors, and indigenous communities. The main quantitative performance indicators are listed in the table below.

Factor	Weight	Key Performance Indicators	Other performance indicators
<del>∨=</del> <del>∨=</del> <del>∨=</del> Safety management	30%	<ul><li>LTIF (Lost Time Injury Frequency Rate)</li><li>OIFR (Occupational Injury Frequency Rate)</li><li>Number of fatalities</li></ul>	<ul> <li>% of direct operations and suppliers assessed and audited on their safety performance</li> </ul>
Communities 30°	30%	<ul> <li>% of forestland owned, leased, or managed covered by a third-party sustainability certification</li> </ul>	<ul> <li>Cash contributions, employee volunteering and in-kind giving converted in reporting currency</li> <li>Noise- and odor-related indicators</li> </ul>
		<ul> <li>Number and cost of project delays due to community opposition</li> </ul>	
ື້ ທີ່ທີ່ Workforce and diversity	30%	<ul> <li>Voluntary/involuntary turnover rate (%)</li> <li>% of women and ethnic minorities in total workforce, junior and senior management positions, and in revenue-generating functions</li> </ul>	<ul><li>Entry-level wage compared to local minimum wage</li><li>Gender pay gap</li></ul>
		<ul> <li>Average hours per FTE of training and development</li> </ul>	
Customer Engagement	10%	<ul> <li>% of revenue derived from sustainable products (including products made of certified and recycled fiber)</li> </ul>	

spglobal.com/ratingsdirect Sept 23, 2020

## Submit Feedback

You can submit your feedback online, by email, or telephone.

Please specify which sector you are commenting on when submitting feedback.

We would particularly like to hear from you regarding:

- Which Issues are missing or not relevant?
- Which KPIs are missing, could be enhanced, or are not relevant?
- What views do you have on the suggested factor weights for the environmental and social analysis?
- Do you have additional feedback(s) on this document?

## **Endnotes**

<sup>1</sup> Events and issues are material for the ESG Evaluation when in our view they could meaningfully affect the entity's business operations, cash flows, legal or regulatory liabilities, access to capital, reputation, or relationships with key stakeholders and society more generally, either directly or through its value chain (upstream or downstream).

# Related Research

- "The ESG Risk Atlas: Sector And Regional Rationales And Scores," published July 22, 2020
- "Our Updated ESG Risk Atlas And Key Sustainability Factors: A Companion Guide," published July 22, 2020
- "Environmental, Social, And Governance Evaluation: Analytical Approach," published June 17, 2020
- "How We Apply Our ESG Evaluation Analytical Approach: Part 2," published June 17, 2020

# **Analytical Contacts**

# Noemie de la Gorce

Sustainable Finance London

+ 44-20-7176-9836 noemie.delagorce @spglobal.com

#### Florence Devevey

Sustainable Finance

Paris

+33-1-4075-2501 florence.devevey

@spglobal.com

#### **Henrik Cotran**

@spglobal.com

Sustainable Finance San Francisco +1-415-371-5018 henrik.cotran

## **Donald Marleau**

Corporate Ratings Toronto +1-416-507-2526

donald.marleau @spglobal.com

## Pablo Garces

Corporate Ratings

Dallas

+1-214-765-5884 pablo.garces @spglobal.com

#### Bernard de Longevialle

Sustainable Finance

+33-1-40-75-25-17 bernard.delongevialle @spglobal.com

## Desiree Menjivar

Corporate Ratings London

+44-20-7176-7822 desiree.menjivar @spglobal.com

## Anna Liubachyna

Sustainable Finance

London

+44-20-7176-0494 anna.liubachyna @spglobal.com

## **Hans Wright**

Sustainable Finance London

+44-20-7176-7015 hans.wright

@spglobal.com

# **Amalia Bulacios**

Corporate Ratings **Buenos Aires** 

+54-11-4891-2141 amalia.bulacios @spglobal.com

## Paul Munday

Sustainable Finance London

+44-20-7176-0511 paul.munday @spglobal.com

<sup>&</sup>lt;sup>2</sup> We are mindful that some may be produced using different methodologies and scopes.

Copyright © 2020 by Standard & Poor's Financial Services LLC. All rights reserved.

No content (including ratings, credit-related analyses and data, valuations, model, software or other application or output therefrom) or any part thereof (Content) may be modified, reverse engineered, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of Standard & Poor's Financial Services LLC or its affiliates (collectively, S&P). The Content shall not be used for any unlawful or unauthorized purposes. S&P and any third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively S&P Parties) do not guarantee the accuracy, completeness, timeliness or availability of the Content. S&P Parties are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, for the results obtained from the use of the Content, or for the security or maintenance of any data input by the user. The Content is provided on an "as is" basis. S&P PARTIES DISCLAIM ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, THAT THE CONTENT'S FUNCTIONING WILL BE UNINTERRUPTED OR THAT THE CONTENT WILL OPERATE WITH ANY SOFTWARE OR HARDWARE CONFIGURATION. In no event shall S&P Parties be liable to any party for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees, or losses (including, without limitation, lost income or lost profits and opportunity costs or losses caused by negligence) in connection with any use of the Content even if advised of the possibility of such damages.

Credit-related and other analyses, including ratings, and statements in the Content are statements of opinion as of the date they are expressed and not statements of fact. S&P's opinions, analyses and rating acknowledgment decisions (described below) are not recommendations to purchase, hold, or sell any securities or to make any investment decisions, and do not address the suitability of any security. S&P assumes no obligation to update the Content following publication in any form or format. The Content should not be relied on and is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment and other business decisions. S&P does not act as a fiduciary or an investment advisor except where registered as such. While S&P has obtained information from sources it believes to be reliable, S&P does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives. Rating-related publications may be published for a variety of reasons that are not necessarily dependent on action by rating committees, including, but not limited to, the publication of a periodic update on a credit rating and related analyses.

To the extent that regulatory authorities allow a rating agency to acknowledge in one jurisdiction a rating issued in another jurisdiction for certain regulatory purposes, S&P reserves the right to assign, withdraw or suspend such acknowledgment at any time and in its sole discretion. S&P Parties disclaim any duty whatsoever arising out of the assignment, withdrawal or suspension of an acknowledgment as well as any liability for any damage alleged to have been suffered on account thereof.

S&P keeps certain activities of its business units separate from each other in order to preserve the independence and objectivity of their respective activities. As a result, certain business units of S&P may have information that is not available to other S&P business units. S&P has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process.

S&P may receive compensation for its ratings and certain analyses, normally from issuers or underwriters of securities or from obligors. S&P reserves the right to disseminate its opinions and analyses. S&P's public ratings and analyses are made available on its Web sites, <a href="https://www.standardandpoors.com">www.standardandpoors.com</a> (free of charge), and <a href="https://www.standardandpoors.com">www.ratingsdirect.com</a> (subscription), and may be distributed through other means, including via S&P publications and third-party redistributors. Additional information about our ratings fees is available at <a href="https://www.standardandpoors.com/usratingsfees">www.standardandpoors.com/usratingsfees</a>.

STANDARD & POOR'S, S&P and RATINGSDIRECT are registered trademarks of Standard & Poor's Financial Services LLC.

spglobal.com/ratingsdirect Sept 23, 2020 4